# **Clearwater Balanced Plus Real Return Fund**

This is a class of the Clearwater Real Return Fund Product Disclosure Statement

ARSN 652 244 365 APIR ETL1256AU Issue Date 3 April 2024

## About this PDS

This Product Disclosure Statement ("PDS") has been prepared and issued by Equity Trustees Limited ("Equity Trustees", "we" or "Responsible Entity") and is a summary of the significant information relating to an investment in the Clearwater Balanced Plus Real Return Fund (the "Class"). It contains a number of references to important information (including a glossary of terms), contained in the Reference Guide ("Reference Guide"), each of which forms part of this PDS. You should carefully read and consider both the information in this PDS, and the information in the Reference Guide, before making a decision about investing in the Class.

The information provided in this PDS is general information only and does not take account of your personal objectives, financial situation or needs. You should obtain financial and taxation advice tailored to your personal circumstances and consider whether investing in the Class is appropriate for you in light of those circumstances.

The offer to which this PDS relates is only available to persons receiving this PDS in Australia (electronically or otherwise).

This PDS does not constitute a direct or indirect offer of securities in the US or to any US Person as defined in Regulation S under the Securities Act of 1933 as amended ("US Securities Act"). Equity Trustees may vary this position and offers may be accepted on merit at Equity Trustees' discretion. The units in the Class have not been, and will not be, registered under the US Securities Act unless otherwise approved by Equity Trustees and may not be offered or sold in the US to, or for, the account of any US Person (as defined in the Reference Guide) except in a transaction that is exempt from the registration requirements of the US Securities Act and applicable US state securities laws.

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#### The Reference Guide

Throughout the PDS, there are references to additional information contained in the Reference Guide. You can obtain a copy of the PDS and the Reference Guide, free of charge, by calling +612 8378 5700, visiting clearwaterpm.com.au, emailing clearwaterpm@clearwaterpm.com.au or by calling the Responsible Entity.

The information contained in the Reference Guide may change between the day you receive this PDS and the day you acquire the product. You must therefore ensure that you have read the Reference Guide current as at the date of your application.

#### **Updated information**

Information in this PDS is subject to change. We will notify you of any changes that have a material adverse impact on you or other significant events that affect the information contained in this PDS. Any information that is not materially adverse information is subject to change from time to time and may be obtained by calling +612 8378 5700, visiting clearwaterpm.com.au, emailing clearwaterpm@clearwaterpm.com.au. A paper copy of the updated information will be provided free of charge on request.

Investment Manager Clearwater Portfolio Management Pty Ltd ABN 40 609 973 645 Level 8, 143 Macquarie Street Sydney, NSW, 2000, Corporate Authorised Representative CAR No. 1245718 of DMG Financial Planning Pty Ltd. (AFSL 2385)(ABN 22 095 967 525) Ph: +612 8378 5700 Email: clearwaterpm@clearwaterpm.com.au Web: www.clearwaterpm.com.au Administrator and Custodian Apex Fund Services (Australia) Pty Ltd ACN 81 118 902 891 PO Box 189, Flinders Lane VIC 8009 Ph: +612 7201 9015 Email: ssg.aus@apexfs.com Web: www.apexgroup.com Responsible Entity Equity Trustees Limited ABN 46 004 031 298, AFSL 240975 GPO Box 2307 Melbourne VIC 3001 Ph: +613 8623 5000 Web: www.eqt.com.au/insto

# 1. About Equity Trustees Limited

### The Responsible Entity

#### **Equity Trustees Limited**

Equity Trustees Limited ABN 46 004 031 298 AFSL 240975, a subsidiary of EQT Holdings Limited ABN 22 607 797 615, which is a public company listed on the Australian Securities Exchange (ASX: EQT), is the Class's responsible entity and issuer of this PDS. Established as a trustee and executorial service provider by a special Act of the Victorian Parliament in 1888, today Equity Trustees is a dynamic financial services institution which continues to grow the breadth and quality of products and services on offer.

Equity Trustees' responsibilities and obligations as the Class's responsible entity are governed by the Class's constitution ("Constitution"), the Corporations Act and general trust law. Equity Trustees has appointed Clearwater Portfolio Management as the investment manager of the Class. Equity Trustees has appointed a custodian to hold the assets of the Class. The custodian has no supervisory role in relation to the operation of the Class and is not responsible for protecting your interests.

#### The Investment Manager

Equity Trustees Limited, as responsible entity of the Clearwater Real Return Fund, has appointed Clearwater Portfolio Management (CPM) as the investment manager of the Clearwater Real Return Fund.

Under the Investment Management Agreement between the Investment Manager and Equity Trustees, Equity Trustees can terminate the Investment Manager's appointment where the Investment Manager becomes insolvent, materially breaches the agreement, ceases to carry on its business or in certain other circumstances. In the event that Equity Trustees terminates the Investment Manager following one of these events, the Investment Manager's appointment would cease upon any termination date specified in the notice, and the Investment Manager would be entitled to receive fees in accordance with the agreement until the effective date of termination.

#### Clearwater Portfolio Management (CPM)

CPM has responsibility for the day to day operations and management of the Clearwater Real Return Fund. CPM oversees the portfolio research and the construction process. To assist in portfolio research and construction, CPM has engaged specialists to lead the process. CPM operates an investment committee that includes these parties, along with representatives from DMG Financial Planning Pty Ltd and the CEO of CPM. It has guidelines and a framework to determine how the portfolio is constructed and managed.

CPM is a corporate authorised representative of DMG Financial Planning Pty Ltd (AFS Licensee No. 238354).

# 2. How the Clearwater Balanced Plus Real Return Fund works

The Class is a registered managed investment scheme governed by the Constitution. The Class comprises assets which are acquired in accordance with the Class's investment strategy. Direct investors receive units in the Class when they invest. In general, each unit represents an equal interest in the assets of the Class subject to liabilities; however, it does not give investors an interest in any particular asset of the Class.

If you invest in the Fund through an IDPS (as defined in the Reference Guide) you will not become an investor in the Fund. The operator or custodian of the IDPS will be the investor entered in the Fund's register and will be the only person who is able to exercise the rights and receive the benefits of a direct investor. Your investment in the Fund through the IDPS will be governed by the terms of your IDPS. Please direct any queries and requests relating to your investment to your IDPS Operator. Unless otherwise stated, the information in the PDS applies to direct investors.

#### Applying for units

You can acquire units by completing the Application Form that accompanies this PDS. The minimum initial investment amount for the Class is \$1,000.

Completed Application Forms should be sent along with your identification documents (if applicable) to:

Apex Fund Services (Sydney) Pty Ltd PO Box 189, Flinders Lane VIC 8009

Please note that cash and cheques cannot be accepted.

We reserve the right to accept or reject applications in whole or in part at our discretion. We have the discretion to delay processing applications where we believe this to be in the best interest of the Class's investors.

The price at which units are acquired is determined in accordance with the Constitution ("Application Price"). The Application Price on a Business Day is, in general terms, equal to the Net Asset Value ("NAV") of the Class, divided by the number of units on issue and adjusted for transaction costs ("Buy Spread"). At the date of this PDS, the Buy Spread is 0.15%.

The Application Price will vary as the market value of assets in the Class rises or falls.

#### Making additional investments

You can make additional investments into the Class at any time by sending us your additional investment amount together with a completed Application Form. The minimum additional investment into the Fund is \$100.

#### Distributions

An investor's share of any distributable income is calculated in accordance with the Constitution and is generally based on the number of units held by the investor at the end of the distribution period.

The Class usually distributes income annually at the end of June, however, Equity Trustees may change the distribution frequency without notice. Distributions are calculated effective the last day of each distribution period and are normally paid to investors as soon as practicable after the distribution calculation date.

Investors in the Class can indicate a preference to have their distribution:

- reinvested back into the Class; or
- directly credited to their AUD Australian domiciled bank account.

Investors who do not indicate a preference will have their distributions automatically reinvested. Applications for reinvestment will be taken to be received immediately prior to the next Business Day after the relevant distribution period. There is no Buy Spread on distributions that are reinvested.

In some circumstances, the Constitution may allow for an investor's withdrawal proceeds to be taken to include a component of distributable income.

Indirect Investors should review their IDPS Guide for information on how and when they receive any income distribution.

#### Access to your money

Investors in the Class can generally withdraw their investment by completing a written request to withdraw from the Class and mailing it to:

Apex Fund Services (Sydney) Pty Ltd PO Box 189, Flinders Lane VIC 8009

Or by email to registry@apexgroup.com

The minimum withdrawal amount is \$100. Once we receive and accept your withdrawal request, we may act on your instruction without further enquiry if the instruction bears your account number or investor details and your (apparent) signature(s), or your authorised signatory's (apparent) signature(s).

Equity Trustees will generally allow an investor to access their investment within 7 days of acceptance of a withdrawal request by transferring the withdrawal proceeds to such investor's nominated AUD denominated Australian domiciled bank account. However, Equity Trustees is allowed to reject withdrawal requests, and also to make payment up to 21 days after acceptance of a request (which may be extended in certain circumstances) as outlined in the Constitution and Reference Guide.

We reserve the right to accept or reject withdrawal requests in whole or in part at our discretion.

The price at which units are withdrawn is determined in accordance with the Constitution ("Withdrawal Price"). The Withdrawal Price on a Business Day is, in general terms, equal to the NAV of the Class, divided by the number of units on issue and adjusted for transaction costs ("Sell Spread"). At the date of this PDS, the Sell Spread is 0.15%.

The Withdrawal Price will vary as the market value of assets in the Class rises or falls.

Equity Trustees reserves the right to fully redeem your investment if your investment balance in the Class falls below \$1,000 as a result of processing your withdrawal request. In certain circumstances, for example, when there is a freeze on withdrawals, where accepting a withdrawal is not in the best interests of investors in the Class including due to one or more circumstances outside its control or where the Class is not liquid (as defined in the Corporations Act), Equity Trustees can deny or suspend a withdrawal request and you may not be able to withdraw your funds in the usual processing times or at all. When the Class is not liquid, an investor can only withdraw when Equity Trustees makes a withdrawal offer to investors in accordance with the Corporations Act. Equity Trustees is not obliged to make such offers.

If you are an Indirect Investor, you need to provide your withdrawal request directly to your IDPS Operator. The time to process a withdrawal request will depend on the particular IDPS Operator and the terms of the IDPS.

### Unit pricing discretions policy

Equity Trustees has developed a formal written policy in relation to the guidelines and relevant factors taken into account when exercising any discretion in calculating unit prices (including determining the value of the assets and liabilities). A copy of the policy and, where applicable and to the extent required, any other relevant documents in relation to the policy will be made available free of charge on request.

## Additional information

If and when the Class has 100 or more direct investors, it will be classified by the Corporations Act as a 'disclosing entity'. As a disclosing entity, the Class will be subject to regular reporting and disclosure obligations. Investors would then have a right to obtain a copy, free of charge, of any of the following documents:

- the most recent annual financial report lodged with ASIC ("Annual Report");
- any subsequent half yearly financial report lodged with ASIC after the lodgement of the Annual Report; and
- any continuous disclosure notices lodged with ASIC after the Annual Report but before the date of this PDS.

Equity Trustees will comply with any continuous disclosure obligation by lodging documents with ASIC as and when required.

Copies of these documents lodged with ASIC in relation to the Class may be obtained from ASIC through ASIC's website.

## Further reading

You should read the important information in the Reference Guide about:

- Application cut-off times;
- Application terms;
- Authorised signatories;
- Reports;
- Withdrawal cut-off times;
- Withdrawal terms; and
- Withdrawal restrictions,

under the "Investing in the Clearwater Balanced Plus Real Return Fund", "Managing your investment" and "Withdrawing your investment" sections before making a decision. Go to the Reference Guide which is available at www.eqt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

# 3. Benefits of investing in the Clearwater Balanced Plus Real Return Fund

#### Significant features

The Fund is a real return style diversified multi asset strategy that aims to achieve investment returns in excess of Australian CPI + 3.0%, after fees and expenses, over the long term.

The Fund aims to limit downside risk through active asset allocation and diversified investment vehicle selection.

## Significant benefits

The benefits of investing in the Fund include:

- Active asset allocation: The Fund deploys active asset allocation around its long-term Strategic Asset Allocation (SAA) weights, allowing the fund to dynamically adjust exposures for changing market outlooks.
- Unconstrained investment universe: The Fund can invest in a wide array of investment vehicles, including listed and unlisted securities as well as securities domiciled inside and outside of Australia.
- Real return focus: The Fund aims to deliver returns in excess of inflation over the long term, thus producing real returns for investors.
- Risk considered approach: The Fund considers risk across multiple verticals when calibrating portfolio exposures, helping to better position the portfolio as intended.

# 4. Risks of managed investment schemes

All investments carry risks. Different investment strategies may carry different levels of risk, depending on the assets acquired under the strategy. Assets with the highest long-term returns may also carry the highest level of short-term risk. The significant risks below should be considered in light of your risk profile when deciding whether to invest in the Class. Your risk profile will vary depending on a range of factors, including your age, the investment time frame (how long you wish to invest for), your other investments or assets and your risk tolerance.

The Responsible Entity and the Investment Manager do not guarantee the liquidity of the Class's investments, repayment of capital or any rate of return or the Class's investment performance. The value of the Class's investments will vary. Returns are not guaranteed, and you may lose money by investing in the Class. The level of returns will vary and future returns may differ from past returns. Laws affecting managed investment schemes may change in the future. The structure and administration of the Class is also subject to change.

In addition, we do not offer advice that takes into account your personal financial situation, including advice about whether the Class is suitable for your circumstances. If you require personal financial or taxation advice, you should contact a licensed financial adviser and/or taxation adviser.

#### Risk of not achieving objective

It should be noted that the Fund's investment objective is not guaranteed but rather depends on the Investment Manager's skill in selecting appropriate investments.

#### Market Risk

Investment returns are influenced by broad market factors. These factors may include changes in economic, social, technological or political, fiscal and monetary conditions, as well as general sentiment. Such causes would include change of governments and/or regulators and their policies, civil unrest, wars, terrorism, pandemics and natural, nuclear and environmental disasters. The potential impacts of such events can be highly unpredictable and usually create periods of heightened volatility in markets in which case the value of the securities held by, and the NAV of the Fund will likely decline in value.

#### Derivative risk

The risk of permanent capital impairment from the adverse movement in the value of a derivative security. A derivative is a financial security with a value that is derived from an underlying asset or group of assets (i.e. futures, options and swaps). Derivatives are usually riskier because they (i) are complex to understand and price (ii) may be subject to counterparty default, (iii) are usually leveraged securities, which amplifies market risks, and (iv) may become dislocated from they underlying asset (or group of assets) because of supply and demand.

#### Interest rate risk

Changes in official interest rates can directly and indirectly impact (negatively or positively) on investment returns. Generally, an increase in interest rates has a contractionary effect on the state of the economy and sometimes this may affect the valuations of stocks and other assets.

#### Credit risk

The Fund may invest in investment vehicles that are exposed to credit risk. Credit risk refers to the risk that a party to a credit transaction is unable or unwilling to make interest and/or capital repayments in full and/or on time, or may not meet other financial obligations.

#### Pricing risk

The Fund may invest in investment vehicles whose price may not accurately reflects its true value or what could be realised in an orderly sale of those investment vehicles.

#### Liquidity risk

The Fund may invest in investment vehicles that may not be convertible to cash in a timely manner, and if required to sell those assets the Fund may realise a value below the prevailing NAV. In such circumstances, in addition to the potential loss that the Fund may suffer if required to sell those investment vehicles, the generally acceptable timeframe for satisfying withdrawal requests may not be able to be met.

#### Country and political risk

The Fund will invest in investment vehicles that invest in companies and other equity investments that are domiciled in countries outside of Australia. The economic, technological, political, legal and market conditions in these other countries may affect the operations of these companies which may have an impact upon the value of these companies share prices.

#### Equity Risk

Investments made by the Fund will fluctuate in value, meaning that the price may go up or down, particularly for the investment vehicles that invest in listed equities. A company's share price will fluctuate due to a number of reasons including changes in equity market conditions or its financial, management or operating circumstances, and may also face broader influences such as political and industry changes

#### Individual investment risk

There may be instances where an investment in the Fund will fall in price because of company specific factors. The value of investments can vary because of changes to management, products, investor confidence, internal operations or the company's business environment including those of their competitors and /or peers.

#### Foreign exchange risk

The Fund will invest in investment vehicles that invest in companies listed on global stock exchanges which will therefore give rise to foreign currency exposure. This means the value of foreign investments will vary as exchange rates change. Fluctuations in foreign currency can have both a positive and negative impact on the investments of the Fund. These changes may be significant. The Fund will endeavour to actively hedge its foreign exchange exposures.

#### Exchange Traded Funds (ETFs) risk

The Fund may invest in Exchange Traded Funds (ETFs). ETFs represent a basket of securities that are traded on an exchange and may not necessarily trade at the NAV of their underlying holdings. As a result, they may trade at a price that is above or below the value of the underlying portfolio. ETFs may not be backed by underlying physical positions and may be subject to counterparty risk.

#### Pandemic and other unforeseen event risk

Health crises, such as pandemic and epidemic diseases, as well as other catastrophes that interrupt the expected course of events, such as natural disasters, war or civil disturbance, acts of terrorism, power outages and other unforeseeable and external events, and the public response to or fear of such diseases or events, have and may in the future have an adverse effect on the economies and financial markets either in specific countries or worldwide and consequently on the value of the Fund's investments. Further, under such circumstances the operations, including functions such as trading and valuation, of the Investment Manager, Fund Manager and other service providers could be reduced, delayed, suspended or otherwise disrupted.

# 5. How we invest your money

Warning: When choosing to invest in the Class or an option of the Class, you should consider the likely investment returns, the risks of investing and your investment time frame.

### Investment objective

RBA Consumer Price Index (CPI) + 3.0%, after fees and expenses, over the long term.

#### **Risk objective**

To manage drawdowns to approximately a maximum of 40% of drawdowns in the MSCI World Index AUD Hedged

#### Benchmark

RBA Consumer Price Index (CPI) + 3.0%.

#### Minimum suggested time frame

The minimum suggested investment time frame for the Fund is 5 years.

#### **Risk level**

Medium/High.

#### Investor suitability

The Fund is only suitable for medium-long term investors.

#### Investment style and approach

The Fund utilises strategic, dynamic and tactical asset allocation, rigorous investment vehicle analysis, high diversification and detailed portfolio construction which incorporates a risk-calibration tool to achieve its objective.

The Fund invests in a diversified portfolio of domestic and international investment vehicles with a bias towards capital growth. The Fund has an unconstrained investment universe and the investment vehicles used can and will include listed and unlisted securities across equities, bonds, property, infrastructure, alternatives and cash. The Fund may utilise derivatives to take, increase or reduce exposure.

The investment team deploy a robust, pragmatic and transparent process in managing the Fund.

#### Asset allocation and Investment Ranges

The Fund is managed with respect to a long term Strategic Asset Allocation (SAA) but is designed to have the flexibility to actively alter the asset allocation to suit expected market outlooks. The Fund can and will hold a wide array of assets in its efforts to achieve its investment objective.

The Funds Strategic Asset Allocation (SAA) and permitted ranges around the SAA are outlined below.

| Asset Class                        | Strategic Asset Allocation (%) | Range (%) |
|------------------------------------|--------------------------------|-----------|
| Domestic Equity                    | 4.00%                          | 0% - 50%  |
| International Equity<br>(Hedged)   | 15.50%                         | 0% - 60%  |
| International Equity<br>(Unhedged) | 15.50%                         | 0% - 60%  |
| Property                           | 3.00%                          | 0% - 25%  |
| Infrastructure                     | 6.00%                          | 0% - 25%  |
| Domestic Fixed<br>Interest         | 17.25%                         | 0% - 40%  |
| International Fixed<br>Interest    | 17.25%                         | 0% - 40%  |
| Alternatives                       | 20.50%                         | 0% - 40%  |
| Cash                               | 1.00%                          | 0% - 30%  |
| Growth Assets                      | 60.00%                         | 30% - 90% |
| Defensive Assets                   | 40.00%                         | 10% - 70% |

#### Changing the investment strategy

The investment strategy and asset allocation parameters may be changed. If a change is to be made, investors in the Class will be notified in accordance with the Corporations Act.

# Labour Standards, Environmental, Social and Ethical Factors ("ESG considerations")

EQT has delegated the investment function (including ESG responsibilities) to the Investment Manager and the Investment Manager has contemplated that 'Labour, Environmental, Social and Ethical' (ESG) considerations will not be taken into account in relation to the investment of the Fund.

# Class performance

For the latest information on the performance of the Fund please refer to the monthly fact sheet at www.eqt.com.au/insto or www.clearwaterpm.com.au. A free of charge paper copy of the information will also be available on request.

# 6. Fees and costs

# DID YOU KNOW?

Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.

For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30-year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower fees. Ask the Fund or your financial adviser.

# TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC)** Moneysmart website (www.moneysmart.gov.au) has a managed funds fee calculator to help you check out different fee options.

The information in the following Fees and Costs Summary can be used to compare costs between different simple managed investment schemes. Fees and costs can be paid directly from an investor's account or deducted from investment returns. For information on tax please see Section 7 of this PDS.

# Fees and Costs Summary

**Clearwater Balanced Plus Real Return Fund** Type of fee or cost Amount How and when paid Ongoing annual fees and costs<sup>1</sup> Management fees 1.76% of the NAV The management fees of the Class and costs component of management fees and The fees and costs costs are accrued daily for managing your and paid from the Class investment<sup>2</sup> monthly in arrears and reflected in the unit price. Otherwise, the fees and costs are variable and deducted and reflected in the unit price of the Class as they are incurred. Performance fees 0.24% of the NAV Any performance fees of the Class at the interposed Amounts vehicle level are deducted from reflected in the value of your investment in the Class's investment relation to the in the relevant performance of interposed vehicle, and the product therefore reflected in the unit price.

| Clearwater Balance   | d Plus Real Return Fu                            | nd  |
|--|--|---|
| Type of fee or cost  | Amount   | How and when paid   |
| Transaction costs<br>The costs incurred<br>by the scheme<br>when buying or<br>selling assets   | 0% of the NAV of<br>the Class                    | Transaction costs are<br>variable and deducted<br>from the Class as they<br>are incurred and<br>reflected in the unit<br>price. They are<br>disclosed net of<br>amounts recovered by<br>the buy-sell spread.<br>Any transaction costs at<br>the interposed vehicle<br>level are reflected in<br>the value of the Class<br>investment in the<br>relevant interposed<br>vehicle, and therefore<br>reflected in the unit<br>price. |
|  | ated fees and costs (f<br>in or out of the schem | ees for services or when<br>ne)   |
| Establishment fee<br>The fee to open<br>your investment  | Not applicable                                   | Not applicable  |
| Contribution fee<br>The fee on each<br>amount<br>contributed to<br>your investment   | Not applicable                                   | Not applicable  |
| Buy-sell spread<br>An amount<br>deducted from<br>your investment<br>representing costs<br>incurred in<br>transactions by the<br>scheme | 0.15% upon entry<br>and 0.15% upon<br>exit       | These costs are an<br>additional cost to the<br>investor but are<br>incorporated into the<br>unit price and arise<br>when investing<br>application monies and<br>funding withdrawals<br>from the Class and are<br>not separately charged<br>to the investor. The Buy<br>Spread is paid into the<br>Class as part of an<br>application and the Sell<br>Spread is left in the<br>Class as part of a<br>redemption.                |
| Withdrawal fee<br>The fee on each<br>amount you take<br>out of your<br>investment  | Not applicable                                   | Not applicable  |
| Exit fee   | Not applicable                                   | Not applicable  |

| <i>Exit fee</i><br>The fee to close<br>your investment            | Not applicable | Not applicable |
|---|----------------|----------------|
| Switching fee<br>The fee for<br>changing<br>investment<br>options | Not applicable | Not applicable |

<sup>1</sup> All fees quoted above are inclusive of Goods and Services Tax (GST) and net of any Reduced Input Tax Credits (RITC). See below for more details as to how the relevant fees and costs are calculated.

 $^2$  The management fee component of management fees and costs can be negotiated. See "Differential fees" in the "Additional Explanation of Fees and Costs" below.

<sup>3</sup> The indirect costs component of management fees and costs and transaction costs incorporate estimated amounts with reference to the relevant costs incurred during the financial year ended 30 June 2023. Please see "Additional Explanation of Fees and Costs" below.

<sup>4</sup> This represents the performance fee in respect of interposed vehicles in which the Class invests. See "Performance fees" below for more information.

## Additional Explanation of Fees and Costs

#### Management fees and costs

The management fees and costs include amounts payable for administering and operating the Class, investing the assets of the Class, expenses and reimbursements in relation to the Class and indirect costs if applicable.

Management fees and costs do not include performance fees or transaction costs, which are disclosed separately.

The management fees component of management fees and costs of 0.91% p.a. of the NAV of the Class is payable to the Responsible Entity of the Class for managing the assets and overseeing the operations of the Class. The management fees component is accrued daily and paid from the Class monthly in arrears and reflected in the unit price. As at the date of this PDS, the management fees component covers certain ordinary expenses such as Responsible Entity fees, investment management fees, custodian fees, and administration and audit fees.

The indirect costs and other expenses component of 0.85% p.a. of the NAV of the Class may include other ordinary expenses of operating the Class, as well as management fees and costs (if any) arising from interposed vehicles in or through which the Class invests and the costs of investing in over-the-counter derivatives to gain investment exposure to assets or implement the investment strategy of the Class (if any). The indirect costs and other expenses component are variable and reflected in the unit price of the Class as the relevant fees and costs are incurred. They are borne by investors, but they are not paid to the Responsible Entity or the Investment Manager. The indirect costs and other expenses component is based on the relevant costs incurred during the financial year ended 30 June 2023.

Actual indirect costs for the current and future years may differ. If in future there is an increase to indirect costs disclosed in this PDS, updates will be provided on Equity Trustees' website at www.eqt.com.au/insto where they are not otherwise required to be disclosed to investors under law.

#### Performance fees

Performance fees include amounts that are calculated by reference to the performance of the of interposed vehicles through which the Class invests. The performance fees for the Class are 0.24% of the NAV of the class.

The performance fee figure that is disclosed in the Fees and Costs Summary is generally based on an average of the performance fees over the previous five financial years, where each performance fee relevant to the Class is averaged and totalled to give the performance fees for the Class.

In respect of the Interposed Vehicles that were not in operation for the previous five financial years, the performance fee average is calculated by reference to the number of financial years in which the interposed vehicle was operated.

Please note that the performance fees disclosed in the Fees and Costs Summary is not a forecast as the actual performance fee for the current and future financial years may differ. The Responsible Entity cannot guarantee that performance fees will remain at their previous level or that the performance of the Fund will outperform the Benchmark.

It is not possible to estimate the actual performance fee payable in any given period, as we cannot forecast what the performance of the Class will be. Information on current performance fees will be updated from time to time and available at www.eqt.com.au/insto.

#### Transaction costs

In managing the assets of the Class, the Class may incur transaction costs such as brokerage, buy-sell spreads in respect of the underlying investments of the Class, settlement costs, clearing costs and applicable stamp duty when assets are bought and soldand the costs of over-the-counter derivatives that reflect transaction costs that would arise if the Fund held the ultimate reference assets, as well as the costs of over-the-counter derivatives used for hedging purposes . Transaction costs also include costs incurred by interposed vehicles in which the Class invests (if any), that would have been transaction costs if they had been incurred by the Class itself. Transaction costs are an additional cost to the investor where they are not recovered by the buy/sell spread, and are generally incurred when the assets of the Class are changed in connection with day-to-day trading or when there are applications or withdrawals which cause net cash flows into or out of the Class.

The buy/sell spread that is disclosed in the Fees and Costs Summary is a reasonable estimate of transaction costs that the Class will incur when buying or selling assets of the Class. These costs are an additional cost to the investor but are incorporated into the unit price and arise when investing application monies and funding withdrawals from the Class and are not separately charged to the investor. The buy spread is paid into the Class as part of an application and the Sell Spread is left in the Class as part of a redemption and not paid to Equity Trustees or the Investment Manager. The estimated buy/sell spread is 0.15% upon entry and 0.15% upon exit. The dollar value of these costs based on an application or a withdrawal of \$1,000 is \$1.50 for each individual transaction. The buy/sell spread can be altered by the Responsible Entity at any time and the managers or REs web site or fact sheet will be updated as soon as practicable to reflect any change. The Responsible Entity may also waive the buy/sell spread in part or in full at its discretion. The transaction costs figure in the Fees and Costs Summary is shown net of any amount recovered by the buy/sell spread charged by the Responsible Entity.

Transaction costs generally arise through the day-to-day trading of the Class's assets and are reflected in the Class's unit price as an additional cost to the investor, as and when they are incurred.

The gross transaction costs for the Class are 0.23% p.a. of the NAV of the Class, which is based on the relevant costs incurred during the financial year ended 30 June 2023.

However, actual transaction costs for future years may differ.

#### Can the fees change?

Yes, all fees can change without investor consent, subject to the maximum fee amounts specified in the Constitution. The current maximum management fee to which Equity Trustees is entitled is 2% of the GAV of the Class. However, Equity Trustees does not intend to charge that amount and will generally provide investors with at least 30 days' notice of any proposed increase to the management fees component of management fees and costs. In most circumstances, the Constitution defines the maximum level that can be charged for fees described in this PDS. Equity Trustees also has the right to recover all reasonable expenses incurred in relation to the proper performance of its duties in managing the Class and as such these expenses may increase or decrease accordingly, without notice.

#### Payments to IDPS Operators

Subject to the law, annual payments may be made to some IDPS Operators because they offer the Fund on their investment menus. Product access is paid by the Investment Manager out of its investment management fee and is not an additional cost to the investor.

#### Differential fees

The Investment Manager may from time to time negotiate a different fee arrangement (by way of a rebate or waiver of fees) with certain investors who are Australian Wholesale Clients. Please contact the Investment Manager on +612 8378 5700 for further information.

# Example of annual fees and costs for an investment option

This table gives an example of how the ongoing annual fees and costs in the investment option for this product can affect your investment over a 1-year period. You should use this table to compare this product with other products offered by managed investment schemes.

| EXAMPLE – Clearv   | vater Balanced F | Plus Real Return Fund   |
|--|------------------|---|
| BALANCE OF \$50,<br>DURING THE YEA                                       |                  | NTRIBUTION OF \$5,000   |
| Contribution Fees  | Nil              | For every additional \$5,000<br>you put in, you will be<br>charged \$0  |
| Plus<br>Management fees<br>and costs                                     | 1.76% p.a.       | And, for every \$50,000 you<br>have in the Clearwater<br>Balanced Plus Real Return<br>Fund you will be charged or<br>have deducted from your<br>investment \$880 each year  |
| <b>Plus</b><br>Performance fees  | 0.24% p.a.       | And, you will be charged or<br>have deducted from your<br>investment \$121 in<br>performance fees each year   |
| <b>Plus</b><br>Transaction costs   | 0% p.a.          | And, you will be charged or<br>have deducted from your<br>investment \$0 in transaction<br>costs  |
| <b>Equals</b><br>Cost of Clearwater<br>Balanced Plus Real<br>Return Fund |                  | If you had an investment of<br>\$50,000 at the beginning of<br>the year and you put in an<br>additional \$5,000 during that<br>year, you would be charged<br>fees and costs of:<br>\$1,001*<br>What it costs you will<br>depend on the investment<br>option you choose and the<br>fees you negotiate. |

\* Additional fees may apply. Please note that this example does not capture all the fees and costs that may apply to you such as the buy/sell spread.

This example assumes the \$5,000 contribution occurs at the end of the first year, therefore the fees and costs are calculated using the \$50,000 balance only.

Warning: If you have consulted a financial adviser, you may pay additional fees. You should refer to the Statement of Advice or Financial Services Guide provided by your financial adviser in which details of the fees are set out.

ASIC provides a fee calculator on www.moneysmart.gov.au, which you may use to calculate the effects of fees and costs on account balances. The performance fees stated in this table are based on the average performance fee for interposed vehicles through which the class invests, over the previous five financial years. The performance of the Class for this financial year, and the performance fees, may be higher or lower or not payable in the future. It is not a forecast of the performance of the Class or the amount of the performance fees in the future.

The indirect costs and other expenses component of management fees and costs and transaction costs may also be based on estimates. As a result, the total fees and costs that you are charged may differ from the figures shown in the table.

#### Further reading

You should read the important information in the Reference Guide about fees and costs under the "Fees and other costs" section before making a decision. Go to the Reference Guide which is available at www.eqt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

# 7. How managed investment schemes are taxed

Warning: Investing in a registered managed investment scheme (such as the Class) is likely to have tax consequences. You are strongly advised to seek your own professional tax advice about the applicable Australian tax (including income tax, GST and duty) consequences and, if appropriate, foreign tax consequences which may apply to you based on your particular circumstances before investing in the Class.

The Class is an Australian resident for tax purposes and does not generally pay tax on behalf of its investors. Australian resident investors are assessed for tax on any income and capital gains generated by the Class to which they become presently entitled or, where the Class has made a choice to be an Attribution Managed Investment Trust ("AMIT") and the choice is effective for the income year, are attributed to them.

## **Further reading**

You should read the important information in the Reference Guide about Taxation under the "Other important information" section before making a decision. Go to the Reference Guide which is available at www.eqt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

# 8. How to apply

To invest please complete the Application Form accompanying this PDS, send funds (see details in the Application Form) and your completed Application Form to:

Apex Fund Services (Sydney) Pty Ltd PO Box 189, Flinders Lane VIC 8009

Please note that cash and cheques cannot be accepted and all applications must be made in Australian dollars.

#### Who can invest?

Eligible persons (as detailed in the 'About this PDS' section) can invest, however individual investors must be 18 years of age or over. Investors investing through an IDPS should use the application form provided by their IDPS Operator.

## Cooling off period

If you are a Retail Client who has invested directly in the Fund, you may have a right to a 'cooling off' period in relation to your investment in the Fund for 14 days from the earlier of:

- confirmation of the investment being received; and
- the end of the fifth business day after the units are issued.

A Retail Client may exercise this right by notifying Equity Trustees in writing. A Retail Client is entitled to a refund of their investment adjusted for any increase or decrease in the relevant Application Price between the time we process your application and the time we receive the notification from you, as well as any other tax and other reasonable administrative expenses and transaction costs associated with the acquisition and termination of the investment.

The right of a Retail Client to cool off does not apply in certain limited situations, such as if the issue is made under a distribution reinvestment plan, switching facility or represents additional contributions required under an existing agreement. Also, the right to cool off does not apply to you if you choose to exercise your rights or powers as a unit holder in the Fund during the 14 day period. This could include selling part of your investment or switching it to another product.

Indirect Investors should seek advice from their IDPS Operator as to whether cooling off rights apply to an investment in the Fund by the IDPS. The right to cool off in relation to the Fund is not directly available to an Indirect Investor. This is because an Indirect Investor does not acquire the rights of a unit holder in the Fund. Rather, an Indirect Investor directs the IDPS Operator to arrange for their monies to be invested in the Fund on their behalf. The terms and conditions of the IDPS Guide or similar type document will govern an Indirect Investor's investment in relation to the Fund and any rights an Indirect Investor may have in this regard.

## **Complaints resolution**

Equity Trustees has an established complaints handling process and is committed to properly considering and resolving all complaints. If you have a complaint about your investment, please contact us on:

Phone: 1300 133 472 Post: Equity Trustees Limited GPO Box 2307, Melbourne VIC 3001 Email: compliance@eqt.com.au

We will acknowledge receipt of the complaint within 1 Business Day or as soon as possible after receiving the complaint. We will seek to resolve your complaint as soon as practicable but not more than 30 calendar days after receiving the complaint.

If you are not satisfied with our response to your complaint, you may be able to lodge a complaint with the Australian Financial Complaints Authority ("AFCA").

Contact details are: Online: www.afca.org.au Phone: 1800 931 678 Email: info@afca.org.au Post: GPO Box 3, Melbourne VIC 3001.

The external dispute resolution body is established to assist you in resolving your complaint where you have been unable to do so with us. However, it's important that you contact us first.

# 9. Other information

#### Consent

The Investment Manager has given and, as at the date of this PDS, has not withdrawn:

 its written consent to be named in this PDS as the investment manager of the Class; and  its written consent to the inclusion of the statements made about it which are specifically attributed to it, in the form and context in which they appear.

The Investment Manager has not otherwise been involved in the preparation of this PDS or caused or otherwise authorised the issue of this PDS. None of the Investment Manager nor its related entities, their employees or officers accept any responsibility arising in any way for errors or omissions, other than those statements for which they have provided their written consent to Equity Trustees for inclusion in this PDS.

#### Further reading

You should read the important information in the Reference Guide about:

- Your privacy;
- The Constitution;
- Anti-Money Laundering and Counter Terrorism Financing ("AML/CTF");
- NAV for the Fund;
- Indirect Investors;
- Information on underlying investments;
- Foreign Account Tax Compliance Act ("FATCA"); and
- Common Reporting Standard ("CRS"),

under the "Other important information" section before making a decision. Go to the Reference Guide which is available at www.eqt.com.au/insto. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.



# Clearwater Balanced Plus Real Return Fund APPLICATION FORM

This application form accompanies the Product Disclosure Statement (PDS)/Information Memorandum (IM) relating to units in the following product/s issued by Equity Trustees Limited (ABN 46 004 031 298, AFSL 240975). The PDS/IM contains information about investing in the Fund/Trust. You should read the PDS/IM in its entirety before applying.

#### Clearwater Balanced Plus Real Return Fund

The law prohibits any person passing this Application Form on to another person unless it is accompanied by a complete PDS/IM.

- If completing by hand, use a black or blue pen and print within the boxes in BLOCK LETTERS, if you make a mistake, cross it out and initial. DO NOT use correction fluid
- The investor(s) must complete and sign this form
- Keep a photocopy of your completed Application Form for your records

U.S. Persons: This offer is not open to any U.S. Person. Please refer to the PDS/IM for further information.

#### Foreign Account Tax Compliance Act (FATCA) and Common Reporting Standard (CRS)

We are required to collect certain information to comply with FATCA and CRS, please ensure you complete section 7.

#### If investing with an authorised representative, agent or financial adviser

Please ensure you, your authorised representative, agent and/or financial adviser also complete Section 6.

#### Provide certified copies of your identification documents

Please refer to section 9 on AML/CTF Identity Verification Requirements.

#### Send your documents & make your payment

See section 2 for payment options and where to send your application form.

## **SECTION 1 – YOUR CONSUMER ATTRIBUTES**

To assist the RE in meeting the Design and Distribution Obligations, you are required to indicate the purpose of your investment by responding to each of the questions set out below. Your responses should reflect your objectives and needs for this Investment. Please tick <u>only 1 box</u> for each question below.

The below only needs to be answered where you are a <u>direct retail investor</u> (I.e., does not apply to Indirect or intermediated investments such as those made by platforms, custodians, etc.). If you are not a retail investor you may be required to provide a wholesale certificate to support your application.

Further information in relation to these questions can be found in the Target Market Determination (TMD) for the Fund. If you wish to access the TMD, please visit <u>https://www.eqt.com.au/insto/</u>

#### 1. Have you received advice prior to applying to invest in the Fund?

|                    | I/We have received personal advice in relation to<br>I/We have not received any advice in relation to  | -       |  |
|--------------------|--|---------|--|
| 2. What is         | your primary investment objective(s)?  |         |  |
|                    | Capital growth Capital preservation  |         | Income Distribution  |
| 3. What p          | ercentage of your total investable assets are  | you d   | directing to this fund?  |
|                    | Solution/Standalone (up to100%)  |         | Major allocation (up to 75%)   |
|                    | Core component (up to 50%)   |         | Minor allocation (up to 25%)   |
|                    | Satellite allocation (up to 10%)   |         |  |
| 4. Please          | select your Intended investment timeframe  |         |  |
|                    | Short term (up to and including 2 years)   |         | Medium term (More than 2 years but less than 5 years)  |
|                    | Medium to long term (equal to 5 years but<br>less than 7 years)  |         | Long term (7 years or more)  |
| 5. What is         | your tolerance for risk?   |         |  |
|                    | Low risk and return- I/we can tolerate up to 1<br>period of underperformance over 20 years<br>and a low target return from this investment.            |         | Medium risk and return - I/we can tolerate up to<br>4 periods of underperformance over 20 years<br>and a moderate target return from this<br>investment.   |
|                    | High risk and return- I/we can tolerate up to<br>6 periods of underperformance over 20<br>years in order to achieve higher returns this<br>investment. |         | Very High risk and return - I/we can tolerate<br>more than 6 periods of underperformance over<br>20 years (high volatility and potential losses) in<br>order to achieve accelerated returns from this<br>investment. |
|                    | Extremely high – I/We can tolerate significant v accelerated returns   | olatili | ty and losses as I/we are seeking to obtain  |
| 6. Under investmer |  | o you   | expect to be able to access your funds for this  |
|                    | Within one week  |         | Within one month   |
|                    | Within three months  |         | ☐ Within one year  |

Within five years
 More than 10 years

#### Please note:

- 1. Failure to complete the above questions may result in your application not being accepted;
- 2. Acceptance of your application should not be taken as a representation or confirmation that an investment in the Fund is, or is likely to be, consistent with your intentions, objectives and needs as indicated in your responses to these questions; and

Within ten years

At the Issuer's discretion

3. For further information on the suitability of this product, please refer to your financial adviser and/or the TMD

# SECTION 1.2 – ARE YOU AN EXISTING INVESTOR IN THE FUND/TRUST AND WISH TO ADD TO YOUR INVESTMENT?

Do you have an existing investment in the Fund/Trust and the information provided remains current and correct?

| <b>Yes</b> , if you can tick both of the boxes below, complete Sections 2 and 8   |   |
|---|---|
| I/We confirm there are no changes to our identification documents previously provided and that these remain current and valid.  |   |
| □ I/We confirm there have been no changes to our FATCA or CRS status  |   |
| Existing investor number:   |   |
| If there have been changes in your identification documents or FATCA/CRS status since your last application, please complete the full Application Form as indicated below.  | _ |
| No, please complete sections relevant to you as indicated below:  |   |
| Investor Type:  |   |
| Individuals/Joint: complete section 2, 3, 6 (if applicable), 7, 8 & 9   |   |
| <b>Companies:</b> complete section 2, 4, 6 (if applicable), 7, 8 & 9  |   |
| Custodians on behalf of underlying clients: complete section 2, 4, 5, 5.1, 6 (if applicable), 7, 8 & 9  |   |
| <ul> <li>Trusts/superannuation funds:</li> <li>with an individual trustee – complete sections 2, 3, 5, 6 (if applicable), 7, 8 &amp; 9</li> <li>with a company as a trustee – complete sections 2, 4, 5, 6 (if applicable), 7, 8 &amp; 9</li> </ul> |   |
| If you are an Association, Co-operative, Partnership, Government Body or other type of entity not listed above, please contact Equity Trustees.   |   |

# **SECTION 2 – INVESTMENT DETAILS**

Investment to be held in the name(s) of (must include name(s) of investor(s))

| Postal address          |                     |   |             |     |                             |
|-------------------------|---------------------|---|-------------|-----|-----------------------------|
|                         |                     |   |             |     |                             |
| Suburb                  | State               | F | Postcode    | Cou | ntry                        |
|                         |                     |   |             |     |                             |
| Email address           |                     | C | Contact no. |     |                             |
|                         |                     |   |             |     |                             |
|                         |                     |   |             |     |                             |
| FUND/TRUST NAME         |                     |   | APIR CODE   |     | APPLICATION<br>AMOUNT (AUD) |
| Clearwater Balanced Plu | is Real Return Fund |   | ETL1256AU   |     | \$                          |

The minimum initial investment is \$1,000

#### **Distribution Instructions**

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If you do not select a distribution option, we will automatically reinvest your distribution. If you select cash, please ensure you provide your bank details below.

**Reinvest distributions** if you select this option your distribution will be reinvested in the Fund/Trust

Pay distributions to the bank if you select this option your distribution will be paid to the bank account below

#### **Investor bank details**

For withdrawals and distributions (if applicable), these must match the investor(s)' name and must be an AUDdenominated bank account with an Australian domiciled bank.

Financial institution name and branch location

| BSB I | numb   | er |  | Acc | ount r | umbe | r |  |  |  |
|-------|--------|----|--|-----|--------|------|---|--|--|--|
|       |        |    |  |     |        |      |   |  |  |  |
| Ассо  | unt na | me |  |     |        |      |   |  |  |  |

#### **Payment method**

Γ

Direct credit – pay to:

| Financial institution name and branch location | Australia and New Zealand Banking Group Limited, 388 Collins Street, Melbourne, VIC, 3000 |
|--|---|
| BSB number                                     | 013 006   |
| Account number                                 | 838380756   |
| Account name                                   | EQUITY TRUSTEES LTD ATF P.A.C. CAPITAL FUND   |
| Reference                                      | <investor name=""></investor>   |

### Source of investment

Please indicate the source of the investment amount (e.g. retirement savings, employment income):

# Send your completed Application Form to:

Apex Fund Services (Australia) Pty Ltd Attn: Investor Services PO Box 189, Flinders Lane VIC 8009 Fax: +61 2 9475 1417 Email: ssg.aus@apexfs.com

Please ensure you have completed all relevant sections and signed the Application Form

## **SECTION 3 – INVESTOR DETAILS – INDIVIDUALS/JOINT**

Please complete if you are investing individually, jointly or you are an individual or joint trustee.

#### See Group A AML/CTF Identity Verification Requirements in Section 9

| In | ve | sto | r |
|----|----|-----|---|
|    |    |     |   |

🗌 No

| <b>nvestor 1</b><br>Title  | First name(s)   |  |                  | Su                             | rname      |                         |
|--|---|--|------------------|--------------------------------|------------|-------------------------|
|  |   |  |                  |                                |            |                         |
| Residential add  | ress (not a PO Box/R  | MB/Locked Ba   | ad)              |                                |            |                         |
|  |   |  | -9/              |                                |            |                         |
| Suburb   | Stat  | te   |                  | Postcode                       |            | Country                 |
|  |   |  |                  |                                |            |                         |
| Email address<br>Statements will be s<br>Section 6)  | ent to this address, unless   | you elect otherwis   | se in            | Contact no                     | <u> </u>   |                         |
|  |   |  |                  |                                |            |                         |
| Date of birth (DI  | D/MM/YYYY)  | Tax File Numb  | <br>per* – or ex | emption c                      | ode        |                         |
| /  | /   |  |                  |                                |            | ]                       |
| Country of birth   |   | 1 1 1  | 1                | I I<br>Occupatio               | n I        | 1                       |
|  |   |  |                  |                                |            |                         |
|  |   |  |                  | L                              |            |                         |
| erritory, nationa  | or named above holc<br>al or foreign) or in an<br>ate of such a person  | international o  |                  |                                |            | iate family member or a |
| erritory, nationa<br>ousiness assoc<br>No<br>nvestor 2   | al or foreign) or in an<br>ate of such a person   | international o<br>?   |                  | n or are yo                    | u an immed |                         |
| erritory, nationa<br>ousiness assoc<br>No<br>nvestor 2   | al or foreign) or in an<br>ate of such a person   | international o<br>?   |                  | n or are yo                    |            |                         |
| erritory, nationa<br>ousiness assoc<br>No<br><b>nvestor 2</b><br>Title   | al or foreign) or in an<br>ate of such a person<br>Ves, please g<br>First name(s)                                 | international o<br>?<br>jive details:  | prganisation     | n or are yo                    | u an immed |                         |
| erritory, nationa<br>ousiness assoc<br>D No<br><b>nvestor 2</b><br>Title   | al or foreign) or in an<br>ate of such a person   | international o<br>?<br>jive details:  | prganisation     | n or are yo                    | u an immed |                         |
| erritory, nationa<br>business assoc<br>No<br><b>nvestor 2</b><br>Fitle<br>Residential add  | al or foreign) or in an<br>ate of such a person<br>Yes, please g<br>First name(s)                                 | international o<br>?<br>jive details:  | ag)              | n or are yo                    | u an immed | iate family member or a |
| erritory, nationa<br>business assoc<br>No<br><b>nvestor 2</b><br>Fitle<br>Residential add  | al or foreign) or in an<br>ate of such a person<br>Ves, please g<br>First name(s)                                 | international o<br>?<br>jive details:  | ag)              | n or are yo                    | u an immed |                         |
| erritory, nationa<br>ousiness assoc<br>No<br><b>nvestor 2</b><br>Title<br>Residential add  | al or foreign) or in an<br>ate of such a person<br>Yes, please g<br>First name(s)                                 | international o<br>?<br>jive details:  | ag)              | n or are yo                    | u an immed | iate family member or a |
| erritory, nationa<br>business assoc<br>No<br><b>nvestor 2</b><br>Fitle<br>Residential add<br>Suburb<br>Email address<br>Statements will be s                             | al or foreign) or in an<br>ate of such a person<br>Yes, please g<br>First name(s)                                 | international o<br>?<br>give details: [<br>:MB/Locked Ba                             | ag)              | n or are yo                    | u an immed | iate family member or a |
| erritory, nationa<br>business assoc<br>No<br><b>nvestor 2</b><br>Fitle<br>Residential add<br>Suburb<br>Email address<br>Statements will be s                             | al or foreign) or in an<br>ate of such a person<br>Yes, please g<br>First name(s)<br>ress (not a PO Box/R<br>Stat | international o<br>?<br>give details: [<br>:MB/Locked Ba                             | ag)              | n or are yo                    | u an immed | iate family member or a |
| erritory, nationa<br>pusiness assoc<br>No<br>nvestor 2<br>Fitle<br>Residential add<br>Suburb<br>Email address<br>Statements will be s<br>Section 6)                      | al or foreign) or in an<br>ate of such a person<br>Yes, please g<br>First name(s)<br>First name(s)<br>Stat        | international o<br>?<br>give details: [<br>:MB/Locked Ba                             | ag)              | Nor are yo                     | u an immed | iate family member or a |
| erritory, nationa<br>pusiness assoc<br>No<br>nvestor 2<br>Fitle<br>Residential add<br>Suburb<br>Email address<br>Statements will be s<br>Section 6)                      | al or foreign) or in an<br>ate of such a person<br>Yes, please g<br>First name(s)<br>First name(s)<br>Stat        | international o<br>?<br>jive details: [<br>:MB/Locked Ba<br>te<br>you elect otherwis | ag)              | Nor are yo                     | u an immed | iate family member or a |
| erritory, nationa<br>pusiness assoc<br>No<br>nvestor 2<br>Fitle<br>Residential add<br>Suburb<br>Email address<br>Statements will be s<br>Section 6)<br>Date of birth (DI | al or foreign) or in an<br>ate of such a person<br>Yes, please g<br>First name(s)<br>First name(s)<br>Stat        | international o<br>?<br>jive details: [<br>:MB/Locked Ba<br>te<br>you elect otherwis | ag)              | Nor are yo                     | u an immed | iate family member or a |
| territory, nationa<br>business assoc<br>No<br>Investor 2<br>Title<br>Residential add<br>Suburb   | al or foreign) or in an<br>ate of such a person<br>Yes, please g<br>First name(s)<br>First name(s)<br>Stat        | international o<br>?<br>jive details: [<br>:MB/Locked Ba<br>te<br>you elect otherwis | ag)              | Postcode Contact no cemption c | u an immed | iate family member or a |

If there are more than 2 registered owners, please provide details as an attachment.

Yes, please give details:

## SECTION 4 – INVESTOR DETAILS – COMPANIES/CORPORATE TRUSTEE

Please complete if you are investing for a company or where the company is acting as trustee.

#### See Group B AML/CTF Identity Verification Requirements in Section 9

Full company name (as registered with ASIC or relevant foreign registered body)

| Suburb   | State   |  | Postcode   | Country   |                      |
|--|---|--|--|---|----------------------|
|  |   |  |  |   |                      |
| Australian Company   | Number  |  | <br>Tax File Numbe   | r* – or exemption cod                                     | le                   |
|  |   |  |  |   |                      |
| l I I I  | ا ا<br>Number* (if registere  | l I<br>d in Australia)                             | l I I I I<br>or equivalent foreign   | company identifier  |                      |
|  |   |  |  |   |                      |
|  |   |  |  |   |                      |
| ontact Person  |   |  |  |   |                      |
| itle Fi  | rst name(s)   |  | Surnam   | e   |                      |
|  |   |  |  |   |                      |
| mail address   |   |  |  |   |                      |
| statements will be sent to   | this address, unless you el   | ect otherwise in                                   |  |   |                      |
| ection 6)  |   |  | Contact no.  |   |                      |
| ection 6)  | · ·   |  | Contact no.  |   |                      |
|  |   |  |  | s the registered offic                                    | o stroot addros      |
| rincipal place of b<br>tate 'As above' belo  | usiness: If the princi  | pal place of bu                                    | usiness is the same a ils. For foreign comp  | anies registered with                                     | ASIC please          |
| rincipal place of b<br>tate 'As above' belo<br>rovide a local agent  | <b>usiness:</b> If the princi<br>w. Otherwise provide<br>t name and address i                           | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place                    | anies registered with                                     | ASIC please          |
| rincipal place of b<br>tate 'As above' belo<br>rovide a local agent  | usiness: If the princi  | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place                    | anies registered with                                     | ASIC please          |
| <b>Principal place of b</b><br>tate 'As above' belo<br>rovide a local agent  | <b>usiness:</b> If the princi<br>w. Otherwise provide<br>t name and address i                           | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place                    | anies registered with                                     | ASIC please          |
| Principal place of b<br>tate 'As above' belo<br>rovide a local agent<br>Principal Place of E                               | <b>usiness:</b> If the princi<br>w. Otherwise provide<br>t name and address i                           | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place                    | anies registered with                                     | ASIC please          |
| Principal place of b<br>tate 'As above' belo<br>rovide a local agent<br>Principal Place of E                               | usiness: If the princi<br>w. Otherwise provide<br>t name and address i<br>Business Address (r           | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place<br>RMB/Locked Bag) | anies registered with<br>of business in Austra            | ASIC please          |
| Principal place of b<br>tate 'As above' belo<br>rovide a local agent<br>Principal Place of E<br>Guburb                     | usiness: If the princi<br>bw. Otherwise provide<br>t name and address i<br>Business Address (n<br>State | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place<br>RMB/Locked Bag) | anies registered with<br>of business in Austra            | ASIC please          |
| Principal place of b<br>tate 'As above' belo<br>rovide a local agent<br>Principal Place of E<br>Guburb                     | usiness: If the princi<br>bw. Otherwise provide<br>t name and address i<br>Business Address (n<br>State | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place<br>RMB/Locked Bag) | anies registered with<br>of business in Austra            | ASIC please          |
| Principal place of b<br>tate 'As above' belo<br>rovide a local agent<br>Principal Place of E<br>Buburb<br>Registration def | usiness: If the princi<br>ow. Otherwise provide<br>t name and address i<br>Business Address (n<br>State | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place<br>RMB/Locked Bag) | anies registered with<br>of business in Austra            | ASIC please<br>alia. |
| tate 'As above' belo<br>provide a local agent  | usiness: If the princi<br>ow. Otherwise provide<br>t name and address i<br>Business Address (n<br>State | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place<br>RMB/Locked Bag) | anies registered with<br>of business in Austra<br>Country | ASIC please<br>alia. |

proprietary or private company that is not regulated i.e. does not have an AFSL or ACLN etc., will need to provide Group A AML/CTF Identity Verification Requirements specified in Section 9. In the case of an unregulated public company not listed on a securities exchange, provide the details of the senior managing official(s) as controlling person(s) (e.g. managing director, senior executive(s) etc. who is/are authorised to sign on the company's behalf, and make policy, operational and financial decisions) in the following sections. All proprietary and private companies, whether regulated or unregulated, must provide the names of all of the directors.

# Names of the Directors of a Proprietary or Private Company whether regulated or unregulated

| 1  | 2                             |  |  |  |  |  |
|--|-------------------------------|--|--|--|--|--|
| 3  | 4                             |  |  |  |  |  |
| If there are more than 4 directors, please write the other na  | mes below.                    |  |  |  |  |  |
| Names of the Beneficial Owners or Senior Managing Of Select:   | ficial(s)                     |  |  |  |  |  |
| Beneficial owner 1 of an unregulated proprietary or pr   | rivate company; OR            |  |  |  |  |  |
| Senior Managing Official of an unregulated, unlisted,  | public (e.g. Limited) company |  |  |  |  |  |
| Title First name(s)  | Surname                       |  |  |  |  |  |
| Residential address (not a PO Box/RMB/Locked Bag)  |                               |  |  |  |  |  |
| Suburb State   | Postcode Country              |  |  |  |  |  |
|  |                               |  |  |  |  |  |
| Date of birth (DD/MM/YYYY)   |                               |  |  |  |  |  |
|  |                               |  |  |  |  |  |
| Does the beneficial owner named above hold a prominent p<br>state, territory, national or foreign) or in an international org<br>business associate of such a person?  |                               |  |  |  |  |  |
| Select:  |                               |  |  |  |  |  |
| Beneficial owner 2 of an unregulated proprietary or p  | rivate company; OR            |  |  |  |  |  |
| Senior Managing Official of an unregulated, unlisted,  | public (e.g. Limited) company |  |  |  |  |  |
| Title First name(s)  | Surname                       |  |  |  |  |  |
| Residential address (not a PO Box/RMB/Locked Bag)  |                               |  |  |  |  |  |
|  |                               |  |  |  |  |  |
| Suburb State   | Postcode Country              |  |  |  |  |  |
| Date of birth (DD/MM/YYYY)   |                               |  |  |  |  |  |
| Does the beneficial owner named above hold a prominent public position or function in a government body (local, state, territory, national or foreign) or in an international organisation or are you an immediate family member or a business associate of such a person? |                               |  |  |  |  |  |
| No Yes, please give details:   |                               |  |  |  |  |  |

If there are more than 2 beneficial owners or managing officials, please copy and complete this page for the other persons or alternatively, provide the additional details as an attachment.

# SECTION 5 – INVESTOR DETAILS – TRUSTS/SUPERANNUATION FUNDS

Please complete if you are investing for a trust or superannuation fund.

#### See Group C AML/CTF Identity Verification Requirements in section 9

Full name of trust or superannuation fund

| Full r | name of business (if any) (i   | Country where established                                      |
|--------|--|--|
|        |  |  |
| Austr  | tralian Business Number* (if obtained)   |  |
|        |  |  |
| Tax F  | File Number* – or exemption code   |  |
|        |  |  |
| Trust  | tee details – How many trustees are there?   |  |
|        | Individual trustee(s) - complete Section 3 - Investor de   | etails – Individuals/Joint                                     |
|        | Company trustee(s) - complete Section 4 - Investor de  | etails – Companies/Corporate Trustee                           |
|        | Combination - trustee(s) to complete each relevant sec   | tion   |
| Тур    | be of Trust  |  |
|        | Registered Managed Investment Scheme   |  |
|        | Australian Registered Scheme Number (ARSN)   |  |
|        |  |  |
|        | Regulated Trust (including self-managed superannuation   | on funds and registered charities that are trusts)             |
|        | Name of Regulator (e.g. ASIC, APRA, ATO, ACNC)   |  |
|        |  |  |
|        | Registration/Licence details or ABN  |  |
|        |  |  |
|        | Other Trust (unregulated)  |  |
|        | Please describe  |  |
|        |  |  |
|        | Beneficiaries of an unregulated trust  |  |
|        | Please provide details below of any beneficiaries who di more of the trust.  | rectly or indirectly are entitled to an interest of 25% or     |
|        | 1  | 2  |
|        | 3  | 4  |
|        | If there are no beneficiaries of the trust, describe the cla<br>class of unit holders, the charitable purpose or charity n | ss of beneficiary (e.g. the name of the family group,<br>ame): |
|        |  |  |
|        |  |  |

Other Trust (unregulated) Continued

#### Settlor details

Please provide the full name and last known address of the settlor of the trust where the initial asset contribution to the trust was greater than \$10,000.

This information is not required if the initial asset contribution was less than \$10,000, and/or

This information is not required if the settlor is deceased

Settlor's full name and last known address

Beneficial owners of an unregulated trust

Please provide details below of any beneficial owner of the trust. A beneficial owner is any individual who directly or indirectly has a 25% or greater interest in the trust or is a person who exerts control over the trust. This includes the appointer of the trust who holds the power to appoint or remove the trustees of the trust.

#### All beneficial owners will need to provide Group A AML/CTF Identity Verification Requirements in Section 9

#### **Beneficial owner 1 or Controlling Person 1**

Select:

| Beneficial ow               | ner 1; OR        |                     |           |        |         |   |   |
|-----------------------------|------------------|---------------------|-----------|--------|---------|---|---|
| Controlling Po              | erson – What     | is the role e.g. Ap | opointer: |        |         |   |   |
| Title                       | First name(s)    |                     |           |        | Surname | ) |   |
|                             |                  |                     |           |        |         |   |   |
| Residential addres          | ss (not a PO B   | ox/RMB/Locked I     | Bag)      |        |         |   |   |
|                             |                  |                     |           |        |         |   |   |
| Suburb                      |                  | State               |           | Postco | de      |   | Country   |
|                             |                  |                     |           |        |         |   |   |
| Date of birth (DD/N         | ИМ/ҮҮҮҮ)         | /                   | /         |        |         |   |   |
|                             | tional or foreig | n) or in an intern  |           |        |         |   | i in a government body (local,<br>nmediate family member or a |
| □ No □                      | ] Yes, pleas     | e give details:     |           |        |         |   |   |
| Beneficial owner<br>Select: | 2 or Controlli   | ing Person 2        |           |        |         |   |   |
| Beneficial ow               | ner 2; OR        |                     |           |        |         |   |   |
| Controlling P               | erson – What     | is the role e.g. Ap | opointer: |        |         |   |   |
| Title                       | First name(s)    |                     |           |        | Surname | 9 |   |
|                             |                  |                     |           |        |         |   |   |
| Residential addres          | s (not a PO B    | ox/RMB/Locked I     | Bag)      |        |         |   |   |
|                             |                  |                     |           |        |         |   |   |
| Suburb                      |                  | State               |           | Postco | de      |   | Country   |
|                             |                  |                     |           |        |         |   |   |
| Date of birth (DD/N         | ΛΜ/ΥΥΥΥ)         | /                   | /         |        |         |   |   |

Does the beneficial owner named above hold a prominent public position or function in a government body (local, state, territory, national or foreign) or in an international organisation or are you an immediate family member or a business associate of such a person?

No Yes, please give details:

If there are more than 2 beneficial owners or controlling persons, please copy and complete this page for the other persons or alternatively, provide the additional details as an attachment.

# SECTION 5.1 – CUSTODIAN ATTESTATION: CHAPTER 4, PARTS 4.4.18 AND 4.4.19 OF THE AML/CTF RULES

If you are a Company completing this Application Form on behalf of an individual, another company, a trust or other entity, in a Custodial capacity, please complete this section.

In accordance with Chapter 4, part 4.4.19 (1)(a) to (d) of the AML/CTF Rules, does the Custodian meet the definition (see 'Section 10 – Glossary') of a Custodian?

🗌 No 🗌 Yes

In accordance with Chapter 4, part 4.4.19 (e) of the AML/CTF Rules, do you, in your capacity as Custodian attest that prior to requesting this designated service from Equity Trustees, it has carried out and will continue to carry out, all applicable customer identification procedures on the underlying account holder named or to be named in the Fund's register, including conducting ongoing customer due diligence requirements in accordance with Chapter 15 of the AML/CTF Rules?

🗌 No 🗌 Yes

If you answered YES to all of the above questions, then Equity Trustees is able to apply the Chapter 4, part 4.4 Custodian rules to this account and will rely upon the customer due diligence conducted by the Custodian on the underlying account holder named or to be named in the Fund's register.

If requested to do so at any time after the provision of this designated service, the Custodian agrees to honour any reasonable request made by Equity Trustees for information or evidence about the underlying account holder in order to allow Equity Trustees to meet its obligations under the AML/CTF Act.

🗌 No 🗌 Yes

Excepting the below circumstances where the custodian answered NO or did not complete any of the above questions, no other information about the underlying account holder is required to be collected. However, further information about you as the Custodian and as a company is required to be collected and verified as required by the AML/CTF rules. Please complete the rest of this form for the Custodian.

#### **Excepting circumstances:**

If you answered NO or did not complete any of the above questions, then we are unable to apply the Chapter 4, part 4.4 Custodian rules to this application. We are therefore obligated to conduct full Know Your Client procedures on the underlying account holder named or to be named in the Fund's register including any named nominee, as well as the trustees, beneficial owners and controlling persons of the underlying named account in addition to the Custodian. Therefore, please complete the relevant forms and provide identity documents for all parties connected to this account.

### SECTION 6 - AUTHORISED REPRESENTATIVE, AGENT AND/OR FINANCIAL **ADVISER**

Please complete if you are appointing an authorised representative, agent and/or financial adviser.

#### See Group D AML/CTF Identity Verification Requirements in Section 9

I am an **authorised representative or agent** as nominated by the investor(s)

You must attach a valid authority such as Power of Attorney, guardianship order, grant of probate, appointment of bankruptcy etc. that is a certified copy. The document must be current and complete, signed by the investor or a court official and permits the authorised representative or agent to transact on behalf of the investor.

Full name of authorised representative or agent

| Role held with investor(s       | )                      |                       |   |
|---------------------------------|------------------------|-----------------------|---|
| Signature                       |                        | Date                  |   |
| l am a <b>financial adviser</b> | as nominated by the ir | Ivestor               |   |
| Name of adviser                 |                        | AFSL number           |   |
|                                 |                        |                       |   |
| Dealer group                    |                        | Name of advisory firm |   |
| Postage address                 |                        |                       |   |
| Suburb                          | State                  | Postcode Country      | 1 |
|                                 |                        |                       |   |
| Email address                   |                        | Contact no.           |   |
|                                 |                        |                       |   |

#### Financial Advice (only complete if applicable)

The investor has received personal financial product advice in relation to this investment from a licensed financial adviser and that advice is current. 

#### **Financial Adviser Declaration**

- I/We hereby declare that I/we are not a US Person as defined in the PDS/IM.
- I/We hereby declare that the investor is not a US Person as defined in the PDS/IM.
- I/We have attached the relevant CIP documents;

#### Signature

Date

#### Access to information

Unless you elect otherwise, your authorised representative, agent and/or financial adviser will also be provided access to your investment information and/or receive copies of statements and transaction confirmations. By appointing an authorised representative, agent and/or financial adviser you acknowledge that you have read and agreed to the terms and conditions in the PDS/IM relating to such appointment.

- Please tick this box if you DO NOT want your authorised representative, agent and/or financial adviser to have access to information about your investment.
- Please tick this box if you DO NOT want copies of statements and transaction confirmations sent to your authorised representative, agent and/or financial adviser.
- Please tick this box if you want statements and transaction confirmations sent ONLY to your authorised representative, agent and/or financial adviser.

## SECTION 7 – FOREIGN ACCOUNT TAX COMPLIANCE ACT (FATCA), COMMON REPORTING STANDARD (CRS) SELF-CERTIFICATION FORM – ALL INVESTORS MUST COMPLETE

#### Sub-Section I – Individuals

Please fill this Sub-Section I only if you are an individual. If you are an entity, please fill Sub-Section II.

#### 1. Are you a US tax resident (e.g. US citizen or US resident)?

Yes: provide your US Taxpayer Identification Number (TIN) and continue to question 2

| Investor 1 |  |
|------------|--|
| Investor 2 |  |

No: continue to question 2

#### 2. Are you a tax resident of any other country outside of Australia?

Yes: state each country and provide your TIN or equivalent (or Reason Code if no TIN is provided) for each jurisdiction below and skip to question 12

#### Investor 1

| Country/Jurisdiction of tax residence | TIN | lf no TIN available enter Reason<br>A, B or C |
|---------------------------------------|-----|---|
| 1                                     |     |   |
| 2                                     |     |   |

#### **Investor 2**

| Country/Jurisdiction of tax residence | TIN | If no TIN available enter Reason<br>A, B or C |
|---------------------------------------|-----|---|
| 1                                     |     |   |
| 2                                     |     |   |

If more space is needed please provide details as an attachment.

No: skip to question 12

#### **Reason Code:**

If TIN or equivalent is not provided, please provide reason from the following options:

- Reason A: The country/jurisdiction where the investor is resident does not issue TINs to its residents.
- Reason B: The investor is otherwise unable to obtain a TIN or equivalent number (Please explain why the investor is unable to obtain a TIN in the below table if you have selected this reason).
- Reason C: No TIN is required. (Note. Only select this reason if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction).

If Reason B has been selected above, explain why you are not required to obtain a TIN:

|            | Reason B explanation |
|------------|----------------------|
| Investor 1 |                      |
| Investor 2 |                      |

#### Sub-Section II – Entities

Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.

#### 3. Are you an Australian complying superannuation fund?

- Yes: skip to question 12
- No: continue to question 4

#### **FATCA**

#### 4. Are you a US Person?

- Yes: continue to question 5
- No: skip to question 6

#### 5. Are you a Specified US Person?

Yes: provide your TIN below and skip to question 7

 $\square$ No: indicate exemption type and skip to question 7

#### 6. Are you a Financial Institution for the purposes of FATCA?

Yes: provide your Global Intermediary Identification Number (GIIN)

If you do not have a GIIN, please provide your FATCA status below and then continue to question 7. If you are a sponsored entity, please provide your GIIN above and your sponsor's details below and then continue to question 7.

- Exempt Beneficial Owner, provide type below:
- Deemed-Compliant FFI (other than a Sponsored Investment Entity or a Trustee Documented Trust), provide type below:  $\square$

Non-Participating FFI, provide type below:

Sponsored Entity. Please provide the Sponsoring Entity's name and GIIN:

Trustee Documented Trust. Please provide your Trustee's name and GIIN:

 $\square$ Other, provide details:

No: continue to question 7

#### CRS

#### 7. Are you a tax resident of any country outside of Australia and the US?

Yes: state each country and provide your TIN or equivalent (or Reason Code if no TIN is provided) for each jurisdiction below and continue to question 8

#### Investor 1

| Country/Jurisdiction of tax residence | TIN | If no TIN available enter Reason<br>A, B or C |
|---------------------------------------|-----|---|
| 1                                     |     |   |
| 2                                     |     |   |

#### **Investor 2**

| Country/Jurisdiction of tax residence | TIN | lf no TIN available enter Reason<br>A, B or C |
|---------------------------------------|-----|---|
| 1                                     |     |   |
| 2                                     |     |   |

If more space is needed please provide details as an attachment.

#### **Reason Code:**

If TIN or equivalent is not provided, please provide reason from the following options:

- Reason A: The country/jurisdiction where the investor is resident does not issue TINs to its residents.
- Reason B: The investor is otherwise unable to obtain a TIN or equivalent number (Please explain why the investor is unable to obtain a TIN in the below table if you have selected this reason).
- Reason C: No TIN is required. (Note. Only select this reason if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction).

If Reason B has been selected above, explain why you are not required to obtain a TIN:

|            | Reason B explanation |  |  |
|------------|----------------------|--|--|
| Investor 1 |                      |  |  |
| Investor 2 |                      |  |  |

No: continue to question 8

#### 8. Are you a Financial Institution for the purpose of CRS?

- Yes: specify the type of Financial Institution below and continue to question 9
  - Reporting Financial Institution
  - Non-Reporting Financial Institution:
    - Trustee Documented Trust
    - Other: please specify:

No: skip to question 10

# 9. Are you an investment entity resident in a non-participating jurisdiction for CRS purposes and managed by another financial Institution?

Yes: skip to question 11

No: skip to question 12

#### **Non-Financial Entities**

| 10. | Are you | an Active | Non-Financial | Entity | (Active NFE)? |
|-----|---------|-----------|---------------|--------|---------------|
|     |         |           |               |        |               |

- Yes: specify the type of Active NFE below and skip to question 12:
  - Less than 50% of the entity's gross income from the preceding calendar year is passive income (e.g. dividends, distribution, interests, royalties and rental income) and less than 50% of its assets during the preceding calendar year are assets held for the production of passive income
  - Corporation that is regularly traded or a related entity of a regularly traded corporation

Provide name of Listed Entity:

and exchange on which traded:

Governmental Entity, International Organisation or Central Bank

Other: please specify:

No: you are a Passive Non-Financial Entity (Passive NFE). Continue to question 11

#### **Controlling Persons**

#### 11. Does one or more of the following apply to you:

- Is any natural person that exercises control over you (for corporations, this would include directors or beneficial owners who ultimately own 25% or more of the share capital) a tax resident of any country outside of Australia?
- If you are a trust, is any natural person including trustee, protector, beneficiary, settlor or any other natural person exercising ultimate effective control over the trust a tax resident of any country outside of Australia?
- Where no natural person is identified as exercising control of the entity, the controlling person will be the natural person(s) who holds the position of senior managing official.

Yes. provide controlling person information below:

#### **Controlling person 1**

| Title First name(s)        |                     | )              |          | Surname                                       |  |
|----------------------------|---------------------|----------------|----------|---|--|
|                            |                     |                |          |   |  |
| Residential addre          | ess (not a PO Box/R | MB/Locked Bag) |          |   |  |
|                            |                     |                |          |   |  |
| Suburb                     | Stat                | e              | Postcode | Country                                       |  |
|                            |                     |                |          |   |  |
| Date of birth (DD/         | /MM/YYYY)           | / / /          |          |   |  |
| Country/Jurisdic residence | tion of tax         | TIN            |          | If no TIN available enter Reason<br>A, B or C |  |
| 1                          |                     |                |          |   |  |
| 2                          |                     |                |          |   |  |

#### Controlling person 2

| Title                    | First name(s)        |                     | Surn                    | ame   |
|--------------------------|----------------------|---------------------|-------------------------|---|
| Residential a            | address (not a PO E  | 3ox/RMB/Locked Ba   | g)                      |   |
| Suburb                   |                      | State               | Postcode                | Country                                       |
| Date of birth            | (DD/MM/YYYY)         |                     |                         |   |
| Country/Jun<br>residence | risdiction of tax    | TIN                 |                         | If no TIN available enter Reason<br>A, B or C |
| 1                        |                      |                     |                         |   |
| 2                        |                      |                     |                         |   |
| If there are n           | nore than 2 controll | ing persons, please | provide details as an a | attachment.                                   |

#### **Reason Code:**

If TIN or equivalent is not provided, please provide reason from the following options:

- Reason A: The country/jurisdiction where the investor is resident does not issue TINs to its residents.
- Reason B: The investor is otherwise unable to obtain a TIN or equivalent number (Please explain why the investor is unable to obtain a TIN in the below table if you have selected this reason).
- Reason C: No TIN is required. (Note. Only select this reason if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction).

If Reason B has been selected above, explain why you are not required to obtain a TIN:

|            | Reason B explanation |
|------------|----------------------|
| Investor 1 |                      |
| Investor 2 |                      |

No: continue to question 12

#### 12. Signature and Declaration – ALL investors must sign

□ I undertake to provide a suitably updated self-certification within 30 days of any change in circumstances which causes the information contained herein to become incorrect.

I declare the information above to be true and correct.

#### **Investor 1**

#### Investor 2

| Name of individual/entity         | Name of individual/entity         |
|-----------------------------------|-----------------------------------|
|                                   |                                   |
| Name of authorised representative | Name of authorised representative |
|                                   |                                   |
| Signature                         | Signature                         |
|                                   |                                   |
|                                   |                                   |
| Date                              | Date                              |
|                                   |                                   |
|                                   |                                   |

# SECTION 8 – DECLARATIONS – ALL INVESTORS MUST COMPLETE

In most cases the information that you provide in this form will satisfy the AML/CTF Act, the US Foreign Account Tax Compliance Act (FATCA) and the Common Reporting Standard (CRS). However, in some instances the Responsible Entity may contact you to request further information. It may also be necessary for the Responsible Entity to collect information (including sensitive information) about you from third parties in order to meet its obligations under the AML/CTF Act, FATCA and CRS.

#### When you complete this Application Form you make the following declarations:

- I/We have received the PDS/IM and made this application in Australia (and/or New Zealand for those offers made in New Zealand).
- I/We have read the PDS/IM to which this Application Form applies and agree to be bound by the terms and conditions of the PDS/IM and the Constitution of the relevant Fund/Trust in which I/we have chosen to invest.
- I/we have carefully considered the features of Fund/Trust as described in the PDS (including its investment objectives, minimum suggested investment timeframe, risk level, withdrawal arrangements and investor suitability) and, after obtaining any financial and/or tax advice that I/we deemed appropriate, am/are satisfied that my/our proposed investment in the Fund/Trust is consistent with my/our investment objectives, financial circumstances and needs.\*
- I/We have considered our personal circumstances and, where appropriate, obtained investment and/or taxation
  advice.
- I/We hereby declare that I/we are not a US Person as defined in the PDS/IM.
- I/We acknowledge that (if a natural person) I am/we are 18 years of age or over and I am/we are eligible to hold units in the Fund/Trust in which I/We have chosen to invest.
- I/We acknowledge and agree that Equity Trustees has outlined in the PDS/IM provided to me/us how and where I/we can obtain a copy of the Equity Trustees Group Privacy Statement.
- I/We consent to the transfer of any of my/our personal information to external third parties including but not limited to fund administrators, fund investment manager(s) and related bodies corporate who are located outside Australia for the purpose of administering the products and services for which I/we have engaged the services of Equity Trustees or its related bodies corporate and to foreign government agencies for reporting purposes (if necessary).
- I/we hereby confirm that the personal information that I/we have provided to Equity Trustees is correct and current in every detail, and should these details change, I/we shall promptly advise Equity Trustees in writing of the change(s).
- I/We agree to provide further information or personal details to the Responsible Entity if required to meet its
  obligations under anti-money laundering and counter-terrorism legislation, US tax legislation or reporting
  legislation and acknowledge that processing of my/our application may be delayed and will be processed at the
  unit price applicable for the Business Day as at which all required information has been received and verified.
- If I/we have provided an email address, I/we consent to receive ongoing investor information including PDS/IM
  information, confirmations of transactions and additional information as applicable via email.
- I/We acknowledge that Equity Trustees does not guarantee the repayment of capital or the performance of the Fund/Trust or any particular rate of return from the Fund/Trust.
- I/We acknowledge that an investment in the Fund/Trust is not a deposit with or liability of Equity Trustees and is subject to investment risk including possible delays in repayment and loss of income or capital invested.
- I/We acknowledge that Equity Trustees is not responsible for the delays in receipt of monies caused by the
  postal service or the investor's bank.
- If I/we lodge a fax application request, I/we acknowledge and agree to release, discharge and agree to
  indemnify Equity Trustees from and against any and all losses, liabilities, actions, proceedings, account claims
  and demands arising from any fax application.
- If I/we have completed and lodged the relevant sections on authorised representatives, agents and/or financial
  advisers on the Application Form then I/we agree to release, discharge and indemnify Equity Trustees from and
  against any and all losses, liabilities, actions, proceedings, account claims and demands arising from Equity
  Trustees acting on the instructions of my/our authorised representatives, agents and/or financial advisers.
- If this is a joint application each of us agrees that our investment is held as joint tenants.
- I/We acknowledge and agree that where the Responsible Entity, in its sole discretion, determines that:
  - I/we are ineligible to hold units in a Fund/Trust or have provided misleading information in my/our Application Form; or
  - I/we owe any amounts to Equity Trustees, then I/we appoint the Responsible Entity as my/our agent to submit a withdrawal request on my/our behalf in respect of all or part of my/our units, as the case requires, in the Fund/Trust.
- For Wholesale Clients\* I/We acknowledge that I am/we are a Wholesale Client (as defined in Section 761G of the Corporations Act 2001 (Cth)) and are therefore eligible to hold units in the Fund/Trust.
- For New Zealand applicants\* I/we have read the terms of the offer relating to New Zealand investors, including the New Zealand warning statement.
- For New Zealand Wholesale Investors\* I/We acknowledge and agree that:
  - I/We have read the "New Zealand Wholesale Investor Fact Sheet" and PDS/IM or "New Zealand Investors: Selling Restriction" for the Fund/Trust;
  - I am/We are a Wholesale Investor and am/are therefore eligible to hold units in the Fund/Trust; and
  - I/We have not:

- Offered, sold, or transferred, and will not offer, sell, or transfer, directly or indirectly, any units in the Fund/Trust;
- Granted, issued, or transferred, and will not grant, issue, or transfer, any interests in or options over, directly or indirectly, any units in the Fund/Trust; and
- Distributed and will not distribute, directly or indirectly, the PDS/IM or any other offering materials or advertisement in relation to any offer of units in the Fund/Trust, in each case in New Zealand, other than to a person who is a Wholesale Investor; and
- I/We will notify Equity Trustees if I/we cease to be a Wholesale Investor; and
- I/We have separately provided a signed Wholesale Investor Certification located at the end of this
  Application Form.

All references to Wholesale Investor in this Declaration are a reference to Wholesale Investor in terms of clause 3(2) of Schedule 1 of the Financial Markets Conduct Act 2013 (New Zealand).

\* Disregard if not applicable.

#### \*Terms and conditions for collection of Tax File Numbers (TFN) and Australian Business Numbers (ABN)

Collection of TFN and ABN information is authorised and its use and disclosure strictly regulated by tax laws and the Privacy Act. Investors must only provide an ABN instead of a TFN when the investment is made in the course of their enterprise. You are not obliged to provide either your TFN or ABN, but if you do not provide either or claim an exemption, we are required to deduct tax from your distribution at the highest marginal tax rate plus Medicare levy to meet Australian taxation law requirements.

For more information about the use of TFNs for investments, contact the enquiries section of your local branch of the ATO. Once provided, your TFN will be applied automatically to any future investments in the Fund/Trust where formal application procedures are not required (e.g. distribution reinvestments), unless you indicate, at any time, that you do not wish to quote a TFN for a particular investment. Exempt investors should attach a copy of the certificate of exemption. For super funds or trusts list only the applicable ABN or TFN for the super fund or trust.

# When you sign this Application Form you declare that you have read, agree to and make the declarations above

#### **Investor 1**

#### Investor 2

Name of individual/entity

Capacity (e.g. Director, Secretary, Authorised signatory)

Signature

Date

Name of individual/entity

Capacity (e.g. Director, Secretary, Authorised signatory)

Signature

Date

Company Seal (if applicable)

# **SECTION 9 – AML/CTF IDENTITY VERIFICATION REQUIREMENTS**

The AML/CTF Act requires the Responsible Entity to adopt and maintain an Anti-Money Laundering and Counter-Terrorism Financing (AML/CTF) Program. The AML/CTF Program includes ongoing customer due diligence, which may require the Responsible Entity to collect further information.

- Identification documentation provided must be in the name of the investor.
- Non-English language documents must be translated by an accredited translator. Provide both the foreign language document and the accredited English translation.
- Applications made without providing this information cannot be processed until all the necessary information has been provided.
- If you are unable to provide the identification documents described please contact Equity Trustees.

#### These documents should be provided as an original or a CERTIFIED COPY of the original.

#### Who can certify?

Below is an example of who can certify proof of ID documents under the AML/CTF requirements:

- Bailiff
- Bank officer with 5 or more years of continuous service
- Building society officer with 5 or more years of continuous service
- Chiropractor (licensed or registered)
- Clerk of court
- Commissioner for Affidavits
- Commissioner for Declarations
- Credit union officer with 5 or more years of continuous service
- Dentist (licensed or registered)
- Fellow of the National Tax Accountant's Association
- Finance company officer with 5 or more years of
- continuous service
- Judge of a court
- Justice of the peace
- Legal practitioner (licensed or registered)
- Magistrate
- Marriage celebrant licensed or registered under Subdivision C of Division 1 of Part IV of the Marriage Act 1961
- Master of a court
- Medical practitioner (licensed or registered)
- Member of Chartered Secretaries Australia
- Member of Engineers Australia, other than at the grade of student
- Member of the Association of Taxation and Management Accountants

#### When certifying documents, the following process must be followed:

- All copied pages of original proof of ID documents must be certified and the certification must not be older than 2 years.
- The authorised individual must ensure that the original and the copy are identical; then write or stamp on the copied document "certified true copy". This must be followed by the date and signature, printed name and qualification of the authorised individual.
- In cases where an extract of a document is photocopied to verify customer ID, the authorised individual should write or stamp "certified true extract".

- Member of the Australian Defence Force with 5 or more years of continuous service
- Member of the Institute of Chartered Accountants in Australia, the Australian Society of Certified Practicing Accountants or the Institute of Public Accountants
- Member of the Parliament of the Commonwealth, a State, a Territory Legislature, or a local government authority of a State or Territory
- Minister of religion licensed or registered under Subdivision A of Division 1 of Part IV of the Marriage Act 1961
- Nurse (licensed or registered)
- Optometrist (licensed or registered)
- Permanent employee of Commonwealth, State or local government authority with at least 5 or more years of continuous service.
- Permanent employee of the Australian Postal Corporation with 5 or more years of continuous service
- Pharmacist (licensed or registered)
- Physiotherapist (licensed or registered)
- Police officer
- Psychologist (licensed or registered)
- Registrar, or Deputy Registrar, of a court
- Sheriff
- Teacher employed on a full-time basis at a school or tertiary education institution
- Veterinary surgeon (licensed or registered)

#### **GROUP A – Individuals/Joint**

Each individual investor, individual trustee, beneficial owner, or individual agent or authorised representative must provide one of the following primary photographic ID:

- A current Australian driver's licence (or foreign equivalent) that includes a photo and signature.
- An Australian passport (not expired more than 2 years previously).
- A foreign passport or international travel document (must not be expired)
- An identity card issued by a State or Territory Government that includes a photo.

If you do NOT own one of the above ID documents, please provide one valid option from Column A and one valid option from Column B.

| Column A |   | Col | Column B  |  |
|----------|---|-----|---|--|
| □ Aus    | Australian birth certificate.<br>Australian citizenship certificate.<br>Pension card issued by Department of Human<br>Services. |     | A document issued by the Commonwealth or a<br>State or Territory within the preceding 12 months<br>that records the provision of financial benefits to<br>the individual and which contains the individual's<br>name and residential address.   |  |
|          |   |     | A document issued by the Australian Taxation<br>Office within the preceding 12 months that records<br>a debt payable by the individual to the<br>Commonwealth (or by the Commonwealth to the<br>individual), which contains the individual's name<br>and residential address. Block out the TFN before<br>scanning, copying or storing this document. |  |
|          |   |     | A document issued by a local government body or<br>utilities provider within the preceding 3 months<br>which records the provision of services to that<br>address or to that person (the document must<br>contain the individual's name and residential<br>address).  |  |
|          |   |     | If under the age of 18, a notice that: was issued to<br>the individual by a school principal within the<br>preceding 3 months; and contains the name and<br>residential address; and records the period of time<br>that the individual attended that school.  |  |

#### **GROUP B – Companies**

For Australian Registered Companies, provide one of the following (must clearly show the Company's full name, type (private or public) and ACN):

- A certified copy of the company's Certificate of Registration or incorporation issued by ASIC.
- A copy of information regarding the company's licence or other information held by the relevant Commonwealth, State or Territory regulatory body e.g. AFSL, RSE, ACL etc.
- A full company search issued in the previous 3 months or the company's last annual statement issued by ASIC.
- It the company is listed on an Australian securities exchange, provide details of the exchange and the ticker (issuer) code.
- If the company is a majority owned subsidiary of a company listed on an Australian securities exchange, provide details of the holding company name, its registration number e.g. ACN, the securities exchange and the ticker (issuer) code.

All of the above must clearly show the company's full name, its type (i.e. public or private) and the ACN issued by ASIC.

For Foreign Companies, provide one of the following:

- A certified copy of the company's Certificate of Registration or incorporation issued by the foreign jurisdiction(s) in which the company was incorporated, established or formed.
- A certified copy of the company's articles of association or constitution.
- A copy of a company search on the ASIC database or relevant foreign registration body.
- A copy of the last annual statement issued by the company regulator.

All of the above must clearly show the company's full name, its type (i.e. public or private) and the ARBN issued by ASIC, or the identification number issued to the company by the foreign regulator.

# In addition, please provide verification documents for each beneficial owner or controlling person (senior managing official and shareholder) as listed under Group A.

A beneficial owner of a company is any person entitled (either directly or indirectly) to exercise 25% or more of the voting rights, including a power of veto, or who holds the position of senior managing official (or equivalent) and is thus the controlling person.

#### **GROUP C – Trusts**

For a Registered Managed Investment Scheme, Government Superannuation Fund or a trust registered with the Australian Charities and Not-for-Profit Commission (ACNC), or a regulated, complying Superannuation Fund, retirement or pension fund (including a self-managed super fund), provide one of the following:

- A copy of the company search of the relevant regulator's website e.g. APRA, ASIC or ATO.
- A copy or relevant extract of the legislation establishing the government superannuation fund sourced from a government website.
- A copy from the ACNC of information registered about the trust as a charity
- Annual report or audited financial statements.
- A certified copy of a notice issued by the ATO within the previous 12 months.
- A certified copy of an extract of the Trust Deed (i.e. cover page and signing page and first two pages that describes the trust, its purpose, appointer details and settlor details etc.)

For all other Unregulated trust (including a Foreign trust), provide the following:

A certified copy of an extract of the Trust Deed (i.e. cover page and signing page and first two pages that describes the trust, its purpose, appointer details and settlor details etc.)

If the trustee is an individual, please also provide verification documents for one trustee as listed under Group A.

If the trustee is a company, please also provide verification documents for a company as listed under Group B.

#### **GROUP D – Authorised Representatives and Agents**

In addition to the above entity groups:

If you are an **Individual Authorised Representative or Agent** – please also provide the identification documents listed under Group A.

If you are a **Corporate Authorised Representative or Agent** – please also provide the identification documents listed under Group B.

All Authorised Representatives and Agents must also provide a certified copy of their authority to act for the investor e.g. the POA, guardianship order, Executor or Administrator of a deceased estate, authority granted to a bankruptcy trustee, authority granted to the State or Public Trustee etc.

### **SECTION 10 – GLOSSARY**

Custodian - means a company that:

- a) is acting in the capacity of a trustee; and
- b) is providing a custodial or depository service of the kind described in item 46 of table 1 in subsection 6(2) of the Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (AML/CTF Act); and
- c) either:
  - i. holds an Australian financial services licence authorising it to provide custodial or depository services under the Corporations Act 2001; or
  - ii. is exempt under the Corporations Act 2001 from the requirement to hold such a licence; and
- d) either:
  - i. satisfies one of the 'geographical link' tests in subsection 6(6) of the AML/CTF Act; or
  - ii. has certified in writing to the relevant reporting entity that its name and enrolment details are entered on the Reporting Entities Roll; and
- e) has certified in writing to the relevant reporting entity that it has carried out all applicable customer identification procedures and ongoing customer due diligence requirements in accordance with Chapter 15 of the AML/CTF Rules in relation to its underlying customers prior to, or at the time of, becoming a customer of the reporting entity.



# Clearwater Balanced Plus Real Return Fund APPLICATION FORM

This application form accompanies the Product Disclosure Statement (PDS)/Information Memorandum (IM) relating to units in the following product/s issued by Equity Trustees Limited (ABN 46 004 031 298, AFSL 240975). The PDS/IM contains information about investing in the Fund/Trust. You should read the PDS/IM in its entirety before applying.

#### Clearwater Balanced Plus Real Return Fund

The law prohibits any person passing this Application Form on to another person unless it is accompanied by a complete PDS/IM.

- If completing by hand, use a black or blue pen and print within the boxes in BLOCK LETTERS, if you make a mistake, cross it out and initial. DO NOT use correction fluid
- The investor(s) must complete and sign this form
- Keep a photocopy of your completed Application Form for your records

U.S. Persons: This offer is not open to any U.S. Person. Please refer to the PDS/IM for further information.

#### Foreign Account Tax Compliance Act (FATCA) and Common Reporting Standard (CRS)

We are required to collect certain information to comply with FATCA and CRS, please ensure you complete section 7.

#### If investing with an authorised representative, agent or financial adviser

Please ensure you, your authorised representative, agent and/or financial adviser also complete Section 6.

#### Provide certified copies of your identification documents

Please refer to section 9 on AML/CTF Identity Verification Requirements.

#### Send your documents & make your payment

See section 2 for payment options and where to send your application form.

## **SECTION 1 – YOUR CONSUMER ATTRIBUTES**

To assist the RE in meeting the Design and Distribution Obligations, you are required to indicate the purpose of your investment by responding to each of the questions set out below. Your responses should reflect your objectives and needs for this Investment. Please tick <u>only 1 box</u> for each question below.

The below only needs to be answered where you are a <u>direct retail investor</u> (I.e., does not apply to Indirect or intermediated investments such as those made by platforms, custodians, etc.). If you are not a retail investor you may be required to provide a wholesale certificate to support your application.

Further information in relation to these questions can be found in the Target Market Determination (TMD) for the Fund. If you wish to access the TMD, please visit <u>https://www.eqt.com.au/insto/</u>

#### 1. Have you received advice prior to applying to invest in the Fund?

|                    | I/We have received personal advice in relation to my investment in this Fund<br>I/We have not received any advice in relation to my investment in this Fund |                     |  |  |
|--------------------|---|---------------------|--|--|
| 2. What is         | your primary investment objective(s)?   |                     |  |  |
|                    | Capital growth Capital preservation   | Income Distribution |  |  |
| 3. What p          | ercentage of your total investable assets are   | you d               | directing to this fund?  |  |
|                    | Solution/Standalone (up to100%)   |                     | Major allocation (up to 75%)   |  |
|                    | Core component (up to 50%)  |                     | Minor allocation (up to 25%)   |  |
|                    | Satellite allocation (up to 10%)  |                     |  |  |
| 4. Please          | select your Intended investment timeframe   |                     |  |  |
|                    | Short term (up to and including 2 years)  |                     | Medium term (More than 2 years but less than 5 years)  |  |
|                    | Medium to long term (equal to 5 years but<br>less than 7 years)   |                     | Long term (7 years or more)  |  |
| 5. What is         | your tolerance for risk?  |                     |  |  |
|                    | Low risk and return- I/we can tolerate up to 1<br>period of underperformance over 20 years<br>and a low target return from this investment.                 |                     | Medium risk and return - I/we can tolerate up to<br>4 periods of underperformance over 20 years<br>and a moderate target return from this<br>investment.   |  |
|                    | High risk and return- I/we can tolerate up to<br>6 periods of underperformance over 20<br>years in order to achieve higher returns this<br>investment.      |                     | Very High risk and return - I/we can tolerate<br>more than 6 periods of underperformance over<br>20 years (high volatility and potential losses) in<br>order to achieve accelerated returns from this<br>investment. |  |
|                    | Extremely high – I/We can tolerate significant volatility and losses as I/we are seeking to obtain accelerated returns                                      |                     |  |  |
| 6. Under investmer |   | o you               | expect to be able to access your funds for this  |  |
|                    | Within one week   |                     | Within one month   |  |
|                    | Within three months   |                     | ☐ Within one year  |  |

Within five years
 More than 10 years

#### Please note:

- 1. Failure to complete the above questions may result in your application not being accepted;
- 2. Acceptance of your application should not be taken as a representation or confirmation that an investment in the Fund is, or is likely to be, consistent with your intentions, objectives and needs as indicated in your responses to these questions; and

Within ten years

At the Issuer's discretion

3. For further information on the suitability of this product, please refer to your financial adviser and/or the TMD

# SECTION 1.2 – ARE YOU AN EXISTING INVESTOR IN THE FUND/TRUST AND WISH TO ADD TO YOUR INVESTMENT?

Do you have an existing investment in the Fund/Trust and the information provided remains current and correct?

| Yes, if you can tick both of the boxes below, complete Sections 2 and 8   |  |  |  |  |
|---|--|--|--|--|
| I/We confirm there are no changes to our identification documents previously provided and that these remain current and valid.  |  |  |  |  |
| ☐ I/We confirm there have been no changes to our FATCA or CRS status  |  |  |  |  |
| Existing investor number:   |  |  |  |  |
| If there have been changes in your identification documents or FATCA/CRS status since your last application, please complete the full Application Form as indicated below.  |  |  |  |  |
| <b>No</b> , please complete sections relevant to you as indicated below:  |  |  |  |  |
| Investor Type:  |  |  |  |  |
| Individuals/Joint: complete section 2, 3, 6 (if applicable), 7, 8 & 9   |  |  |  |  |
| <b>Companies:</b> complete section 2, 4, 6 (if applicable), 7, 8 & 9  |  |  |  |  |
| Custodians on behalf of underlying clients: complete section 2, 4, 5, 5.1, 6 (if applicable), 7, 8 & 9  |  |  |  |  |
| <ul> <li>Trusts/superannuation funds:</li> <li>with an individual trustee – complete sections 2, 3, 5, 6 (if applicable), 7, 8 &amp; 9</li> <li>with a company as a trustee – complete sections 2, 4, 5, 6 (if applicable), 7, 8 &amp; 9</li> </ul> |  |  |  |  |
| If you are an Association, Co-operative, Partnership, Government Body or other type of entity not listed above, please contact Equity Trustees.   |  |  |  |  |

## **SECTION 2 – INVESTMENT DETAILS**

Investment to be held in the name(s) of (must include name(s) of investor(s))

| Postal address          |                     |   |             |     |                             |
|-------------------------|---------------------|---|-------------|-----|-----------------------------|
|                         |                     |   |             |     |                             |
| Suburb                  | State               | F | Postcode    | Cou | ntry                        |
|                         |                     |   |             |     |                             |
| Email address           |                     | C | Contact no. |     |                             |
|                         |                     |   |             |     |                             |
|                         |                     |   |             |     |                             |
| FUND/TRUST NAME         |                     |   | APIR CODE   |     | APPLICATION<br>AMOUNT (AUD) |
| Clearwater Balanced Plu | is Real Return Fund |   | ETL1256AU   |     | \$                          |

The minimum initial investment is \$1,000

## **Distribution Instructions**

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If you do not select a distribution option, we will automatically reinvest your distribution. If you select cash, please ensure you provide your bank details below.

**Reinvest distributions** if you select this option your distribution will be reinvested in the Fund/Trust

Pay distributions to the bank if you select this option your distribution will be paid to the bank account below

## **Investor bank details**

For withdrawals and distributions (if applicable), these must match the investor(s)' name and must be an AUDdenominated bank account with an Australian domiciled bank.

Financial institution name and branch location

| BSB number Account number |        |    |  |  |  |  |  |  |  |
|---------------------------|--------|----|--|--|--|--|--|--|--|
|                           |        |    |  |  |  |  |  |  |  |
| Ассо                      | unt na | me |  |  |  |  |  |  |  |

## **Payment method**

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Direct credit – pay to:

| Financial institution name and branch location | Australia and New Zealand Banking Group Limited, 388 Collins Street, Melbourne, VIC, 3000 |
|--|---|
| BSB number                                     | 013 006   |
| Account number                                 | 838380756   |
| Account name                                   | EQUITY TRUSTEES LTD ATF P.A.C. CAPITAL FUND   |
| Reference                                      | <investor name=""></investor>   |

## Source of investment

Please indicate the source of the investment amount (e.g. retirement savings, employment income):

## Send your completed Application Form to:

Apex Fund Services (Australia) Pty Ltd Attn: Investor Services PO Box 189, Flinders Lane VIC 8009 Fax: +61 2 9475 1417 Email: ssg.aus@apexfs.com

Please ensure you have completed all relevant sections and signed the Application Form

## **SECTION 3 – INVESTOR DETAILS – INDIVIDUALS/JOINT**

Please complete if you are investing individually, jointly or you are an individual or joint trustee.

## See Group A AML/CTF Identity Verification Requirements in Section 9

| In | ve | sto | r |
|----|----|-----|---|
|    |    |     |   |

🗌 No

| <b>nvestor 1</b><br>Title  | First name(s)   |  |                  | Su                             | rname      |                         |
|--|---|--|------------------|--------------------------------|------------|-------------------------|
|  |   |  |                  |                                |            |                         |
| Residential add  | ress (not a PO Box/R  | MB/Locked Ba   | ad)              |                                |            |                         |
|  |   |  | -9/              |                                |            |                         |
| Suburb   | Stat  | te   |                  | Postcode                       |            | Country                 |
|  |   |  |                  |                                |            |                         |
| Email address<br>Statements will be s<br>Section 6)  | ent to this address, unless   | you elect otherwis   | se in            | Contact no                     | <u> </u>   |                         |
|  |   |  |                  |                                |            |                         |
| Date of birth (DI  | D/MM/YYYY)  | Tax File Numb  | <br>per* – or ex | emption c                      | ode        |                         |
| /  | /   |  |                  |                                |            | ]                       |
| Country of birth   |   | 1 1 1  | I I              | I I<br>Occupatio               | n I        | 1                       |
|  |   |  |                  |                                |            |                         |
|  |   |  |                  | L                              |            |                         |
| erritory, nationa  | or named above holc<br>al or foreign) or in an<br>ate of such a person  | international o  |                  |                                |            | iate family member or a |
| erritory, nationa<br>ousiness assoc<br>No<br>nvestor 2   | al or foreign) or in an<br>ate of such a person   | international o<br>?   |                  | n or are yo                    | u an immed |                         |
| erritory, nationa<br>ousiness assoc<br>No<br>nvestor 2   | al or foreign) or in an<br>ate of such a person   | international o<br>?   |                  | n or are yo                    |            |                         |
| erritory, nationa<br>ousiness assoc<br>D No<br><b>nvestor 2</b><br>Fitle   | al or foreign) or in an<br>ate of such a person<br>Ves, please g<br>First name(s)                                 | international o<br>?<br>jive details:  | prganisation     | n or are yo                    | u an immed |                         |
| erritory, nationa<br>ousiness assoc<br>D No<br><b>nvestor 2</b><br>Title   | al or foreign) or in an<br>ate of such a person   | international o<br>?<br>jive details:  | prganisation     | n or are yo                    | u an immed |                         |
| erritory, nationa<br>business assoc<br>No<br><b>nvestor 2</b><br>Fitle<br>Residential add  | al or foreign) or in an<br>ate of such a person<br>Yes, please g<br>First name(s)                                 | international o<br>?<br>jive details:  | ag)              | n or are yo                    | u an immed | iate family member or a |
| erritory, nationa<br>business assoc<br>No<br><b>nvestor 2</b><br>Fitle<br>Residential add  | al or foreign) or in an<br>ate of such a person<br>Ves, please g<br>First name(s)                                 | international o<br>?<br>jive details:  | ag)              | n or are yo                    | u an immed |                         |
| erritory, nationa<br>ousiness assoc<br>No<br><b>nvestor 2</b><br>Title<br>Residential add  | al or foreign) or in an<br>ate of such a person<br>Yes, please g<br>First name(s)                                 | international o<br>?<br>jive details:  | ag)              | n or are yo                    | u an immed | iate family member or a |
| erritory, nationa<br>business assoc<br>No<br><b>nvestor 2</b><br>Fitle<br>Residential add<br>Suburb<br>Email address<br>Statements will be s                             | al or foreign) or in an<br>ate of such a person<br>Yes, please g<br>First name(s)                                 | international o<br>?<br>give details: [<br>:MB/Locked Ba                             | ag)              | n or are yo                    | u an immed | iate family member or a |
| erritory, nationa<br>business assoc<br>No<br><b>nvestor 2</b><br>Fitle<br>Residential add<br>Suburb<br>Email address<br>Statements will be s                             | al or foreign) or in an<br>ate of such a person<br>Yes, please g<br>First name(s)<br>ress (not a PO Box/R<br>Stat | international o<br>?<br>give details: [<br>:MB/Locked Ba                             | ag)              | n or are yo                    | u an immed | iate family member or a |
| erritory, nationa<br>business assoc<br>No<br><b>nvestor 2</b><br>Fitle<br>Residential add<br>Suburb<br>Email address<br>Statements will be s<br>Section 6)               | al or foreign) or in an<br>ate of such a person<br>Yes, please g<br>First name(s)<br>First name(s)<br>Stat        | international o<br>?<br>give details: [<br>:MB/Locked Ba                             | ag)              | Nor are yo                     | u an immed | iate family member or a |
| erritory, nationa<br>pusiness assoc<br>No<br>nvestor 2<br>Fitle<br>Residential add<br>Suburb<br>Email address<br>Statements will be s<br>Section 6)                      | al or foreign) or in an<br>ate of such a person<br>Yes, please g<br>First name(s)<br>First name(s)<br>Stat        | international o<br>?<br>jive details: [<br>:MB/Locked Ba<br>te<br>you elect otherwis | ag)              | Nor are yo                     | u an immed | iate family member or a |
| erritory, nationa<br>pusiness assoc<br>No<br>nvestor 2<br>Fitle<br>Residential add<br>Suburb<br>Email address<br>Statements will be s<br>Section 6)<br>Date of birth (DI | al or foreign) or in an<br>ate of such a person<br>Yes, please g<br>First name(s)<br>First name(s)<br>Stat        | international o<br>?<br>jive details: [<br>:MB/Locked Ba<br>te<br>you elect otherwis | ag)              | Nor are yo                     | u an immed | iate family member or a |
| territory, nationa<br>business assoc<br>No<br>Investor 2<br>Title<br>Residential add<br>Suburb   | al or foreign) or in an<br>ate of such a person<br>Yes, please g<br>First name(s)<br>First name(s)<br>Stat        | international o<br>?<br>jive details: [<br>:MB/Locked Ba<br>te<br>you elect otherwis | ag)              | Postcode Contact no cemption c | u an immed | iate family member or a |

If there are more than 2 registered owners, please provide details as an attachment.

Yes, please give details:

## SECTION 4 – INVESTOR DETAILS – COMPANIES/CORPORATE TRUSTEE

Please complete if you are investing for a company or where the company is acting as trustee.

### See Group B AML/CTF Identity Verification Requirements in Section 9

Full company name (as registered with ASIC or relevant foreign registered body)

| Suburb   | State   |  | Postcode   | Country   |                      |
|--|---|--|--|---|----------------------|
|  |   |  |  |   |                      |
| Australian Company   | Number  |  | <br>Tax File Numbe   | r* – or exemption cod                                     | le                   |
|  |   |  |  |   |                      |
| l I I I  | ا ا<br>Number* (if registere  | l I<br>d in Australia)                             | l I I I I<br>or equivalent foreign   | company identifier  |                      |
|  |   |  |  |   |                      |
|  |   |  |  |   |                      |
| ontact Person  |   |  |  |   |                      |
| itle Fi  | rst name(s)   |  | Surnam   | e   |                      |
|  |   |  |  |   |                      |
| mail address   |   |  |  |   |                      |
| statements will be sent to   | this address, unless you el   | ect otherwise in                                   |  |   |                      |
| ection 6)  |   |  | Contact no.  |   |                      |
| ection 6)  | · ·   |  | Contact no.  |   |                      |
|  |   |  |  | s the registered offic                                    | o stroot addros      |
| rincipal place of b<br>tate 'As above' belo  | usiness: If the princi  | pal place of bu                                    | usiness is the same a ils. For foreign comp  | anies registered with                                     | ASIC please          |
| rincipal place of b<br>tate 'As above' belo<br>rovide a local agent  | <b>usiness:</b> If the princi<br>w. Otherwise provide<br>t name and address i                           | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place                    | anies registered with                                     | ASIC please          |
| rincipal place of b<br>tate 'As above' belo<br>rovide a local agent  | usiness: If the princi  | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place                    | anies registered with                                     | ASIC please          |
| <b>Principal place of b</b><br>tate 'As above' belo<br>rovide a local agent  | <b>usiness:</b> If the princi<br>w. Otherwise provide<br>t name and address i                           | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place                    | anies registered with                                     | ASIC please          |
| Principal place of b<br>tate 'As above' belo<br>rovide a local agent<br>Principal Place of E                               | <b>usiness:</b> If the princi<br>w. Otherwise provide<br>t name and address i                           | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place                    | anies registered with                                     | ASIC please          |
| Principal place of b<br>tate 'As above' belo<br>rovide a local agent<br>Principal Place of E                               | usiness: If the princi<br>w. Otherwise provide<br>t name and address i<br>Business Address (r           | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place<br>RMB/Locked Bag) | anies registered with<br>of business in Austra            | ASIC please          |
| Principal place of b<br>tate 'As above' belo<br>rovide a local agent<br>Principal Place of E<br>Guburb                     | usiness: If the princi<br>bw. Otherwise provide<br>t name and address i<br>Business Address (n<br>State | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place<br>RMB/Locked Bag) | anies registered with<br>of business in Austra            | ASIC please          |
| Principal place of b<br>tate 'As above' belo<br>rovide a local agent<br>Principal Place of E<br>Guburb                     | usiness: If the princi<br>bw. Otherwise provide<br>t name and address i<br>Business Address (n<br>State | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place<br>RMB/Locked Bag) | anies registered with<br>of business in Austra            | ASIC please          |
| Principal place of b<br>tate 'As above' belo<br>rovide a local agent<br>Principal Place of E<br>Buburb<br>Registration def | usiness: If the princi<br>ow. Otherwise provide<br>t name and address i<br>Business Address (n<br>State | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place<br>RMB/Locked Bag) | anies registered with<br>of business in Austra            | ASIC please<br>alia. |
| tate 'As above' belo<br>provide a local agent  | usiness: If the princi<br>ow. Otherwise provide<br>t name and address i<br>Business Address (n<br>State | pal place of bu<br>address deta<br>f you do not ha | usiness is the same a<br>ils. For foreign comp<br>ave a principal place<br>RMB/Locked Bag) | anies registered with<br>of business in Austra<br>Country | ASIC please<br>alia. |

proprietary or private company that is not regulated i.e. does not have an AFSL or ACLN etc., will need to provide Group A AML/CTF Identity Verification Requirements specified in Section 9. In the case of an unregulated public company not listed on a securities exchange, provide the details of the senior managing official(s) as controlling person(s) (e.g. managing director, senior executive(s) etc. who is/are authorised to sign on the company's behalf, and make policy, operational and financial decisions) in the following sections. All proprietary and private companies, whether regulated or unregulated, must provide the names of all of the directors.

# Names of the Directors of a Proprietary or Private Company whether regulated or unregulated

| 1   | 2                             |
|---|-------------------------------|
| 3   | 4                             |
| If there are more than 4 directors, please write the other na   | mes below.                    |
| Names of the Beneficial Owners or Senior Managing Of Select:  | ficial(s)                     |
| Beneficial owner 1 of an unregulated proprietary or pr  | rivate company; OR            |
| Senior Managing Official of an unregulated, unlisted,   | public (e.g. Limited) company |
| Title First name(s)   | Surname                       |
| Residential address (not a PO Box/RMB/Locked Bag)   |                               |
| Suburb State  | Postcode Country              |
|   |                               |
| Date of birth (DD/MM/YYYY)  |                               |
|   |                               |
| Does the beneficial owner named above hold a prominent p<br>state, territory, national or foreign) or in an international org<br>business associate of such a person? |                               |
| Select:   |                               |
| Beneficial owner 2 of an unregulated proprietary or p   | rivate company; OR            |
| Senior Managing Official of an unregulated, unlisted,   | public (e.g. Limited) company |
| Title First name(s)   | Surname                       |
| Residential address (not a PO Box/RMB/Locked Bag)   |                               |
|   |                               |
| Suburb State  | Postcode Country              |
| Date of birth (DD/MM/YYYY)  |                               |
| Does the beneficial owner named above hold a prominent p<br>state, territory, national or foreign) or in an international org<br>business associate of such a person? |                               |
| No Yes, please give details:  |                               |

If there are more than 2 beneficial owners or managing officials, please copy and complete this page for the other persons or alternatively, provide the additional details as an attachment.

## SECTION 5 – INVESTOR DETAILS – TRUSTS/SUPERANNUATION FUNDS

Please complete if you are investing for a trust or superannuation fund.

## See Group C AML/CTF Identity Verification Requirements in section 9

Full name of trust or superannuation fund

| Full r | name of business (if any)  | Country where established                                      |
|--------|--|--|
|        |  |  |
| Austr  | tralian Business Number* (if obtained)   |  |
|        |  |  |
| Tax F  | File Number* – or exemption code   |  |
|        |  |  |
| Trust  | tee details – How many trustees are there?   |  |
|        | Individual trustee(s) - complete Section 3 - Investor de   | etails – Individuals/Joint                                     |
|        | Company trustee(s) - complete Section 4 - Investor de  | etails – Companies/Corporate Trustee                           |
|        | Combination - trustee(s) to complete each relevant sec   | tion   |
| Тур    | be of Trust  |  |
|        | Registered Managed Investment Scheme   |  |
|        | Australian Registered Scheme Number (ARSN)   |  |
|        |  |  |
|        | Regulated Trust (including self-managed superannuation   | on funds and registered charities that are trusts)             |
|        | Name of Regulator (e.g. ASIC, APRA, ATO, ACNC)   |  |
|        |  |  |
|        | Registration/Licence details or ABN  |  |
|        |  |  |
|        | Other Trust (unregulated)  |  |
|        | Please describe  |  |
|        |  |  |
|        | Beneficiaries of an unregulated trust  |  |
|        | Please provide details below of any beneficiaries who di more of the trust.  | rectly or indirectly are entitled to an interest of 25% or     |
|        | 1  | 2  |
|        | 3  | 4  |
|        | If there are no beneficiaries of the trust, describe the cla<br>class of unit holders, the charitable purpose or charity n | ss of beneficiary (e.g. the name of the family group,<br>ame): |
|        |  |  |
|        |  |  |

Other Trust (unregulated) Continued

#### Settlor details

Please provide the full name and last known address of the settlor of the trust where the initial asset contribution to the trust was greater than \$10,000.

This information is not required if the initial asset contribution was less than \$10,000, and/or

This information is not required if the settlor is deceased

Settlor's full name and last known address

Beneficial owners of an unregulated trust

Please provide details below of any beneficial owner of the trust. A beneficial owner is any individual who directly or indirectly has a 25% or greater interest in the trust or is a person who exerts control over the trust. This includes the appointer of the trust who holds the power to appoint or remove the trustees of the trust.

## All beneficial owners will need to provide Group A AML/CTF Identity Verification Requirements in Section 9

#### **Beneficial owner 1 or Controlling Person 1**

Select:

| Beneficial ow               | ner 1; OR        |                     |           |        |         |   |   |
|-----------------------------|------------------|---------------------|-----------|--------|---------|---|---|
| Controlling Po              | erson – What     | is the role e.g. Ap | opointer: |        |         |   |   |
| Title                       | First name(s)    |                     |           |        | Surname | ) |   |
|                             |                  |                     |           |        |         |   |   |
| Residential addres          | ss (not a PO B   | ox/RMB/Locked I     | Bag)      |        |         |   |   |
|                             |                  |                     |           |        |         |   |   |
| Suburb                      |                  | State               |           | Postco | de      |   | Country   |
|                             |                  |                     |           |        |         |   |   |
| Date of birth (DD/N         | ИМ/ҮҮҮҮ)         | /                   | /         |        |         |   |   |
|                             | tional or foreig | n) or in an intern  |           |        |         |   | i in a government body (local,<br>nmediate family member or a |
| □ No □                      | ] Yes, pleas     | e give details:     |           |        |         |   |   |
| Beneficial owner<br>Select: | 2 or Controlli   | ing Person 2        |           |        |         |   |   |
| Beneficial ow               | ner 2; OR        |                     |           |        |         |   |   |
| Controlling P               | erson – What     | is the role e.g. Ap | opointer: |        |         |   |   |
| Title                       | First name(s)    |                     |           |        | Surname | 9 |   |
|                             |                  |                     |           |        |         |   |   |
| Residential addres          | s (not a PO B    | ox/RMB/Locked I     | Bag)      |        |         |   |   |
|                             |                  |                     |           |        |         |   |   |
| Suburb                      |                  | State               |           | Postco | de      |   | Country   |
|                             |                  |                     |           |        |         |   |   |
| Date of birth (DD/N         | ΛΜ/ΥΥΥΥ)         | /                   | /         |        |         |   |   |

Does the beneficial owner named above hold a prominent public position or function in a government body (local, state, territory, national or foreign) or in an international organisation or are you an immediate family member or a business associate of such a person?

No Yes, please give details:

If there are more than 2 beneficial owners or controlling persons, please copy and complete this page for the other persons or alternatively, provide the additional details as an attachment.

# SECTION 5.1 – CUSTODIAN ATTESTATION: CHAPTER 4, PARTS 4.4.18 AND 4.4.19 OF THE AML/CTF RULES

If you are a Company completing this Application Form on behalf of an individual, another company, a trust or other entity, in a Custodial capacity, please complete this section.

In accordance with Chapter 4, part 4.4.19 (1)(a) to (d) of the AML/CTF Rules, does the Custodian meet the definition (see 'Section 10 – Glossary') of a Custodian?

🗌 No 🗌 Yes

In accordance with Chapter 4, part 4.4.19 (e) of the AML/CTF Rules, do you, in your capacity as Custodian attest that prior to requesting this designated service from Equity Trustees, it has carried out and will continue to carry out, all applicable customer identification procedures on the underlying account holder named or to be named in the Fund's register, including conducting ongoing customer due diligence requirements in accordance with Chapter 15 of the AML/CTF Rules?

🗌 No 🗌 Yes

If you answered YES to all of the above questions, then Equity Trustees is able to apply the Chapter 4, part 4.4 Custodian rules to this account and will rely upon the customer due diligence conducted by the Custodian on the underlying account holder named or to be named in the Fund's register.

If requested to do so at any time after the provision of this designated service, the Custodian agrees to honour any reasonable request made by Equity Trustees for information or evidence about the underlying account holder in order to allow Equity Trustees to meet its obligations under the AML/CTF Act.

🗌 No 🗌 Yes

Excepting the below circumstances where the custodian answered NO or did not complete any of the above questions, no other information about the underlying account holder is required to be collected. However, further information about you as the Custodian and as a company is required to be collected and verified as required by the AML/CTF rules. Please complete the rest of this form for the Custodian.

#### **Excepting circumstances:**

If you answered NO or did not complete any of the above questions, then we are unable to apply the Chapter 4, part 4.4 Custodian rules to this application. We are therefore obligated to conduct full Know Your Client procedures on the underlying account holder named or to be named in the Fund's register including any named nominee, as well as the trustees, beneficial owners and controlling persons of the underlying named account in addition to the Custodian. Therefore, please complete the relevant forms and provide identity documents for all parties connected to this account.

## SECTION 6 - AUTHORISED REPRESENTATIVE, AGENT AND/OR FINANCIAL **ADVISER**

Please complete if you are appointing an authorised representative, agent and/or financial adviser.

## See Group D AML/CTF Identity Verification Requirements in Section 9

I am an **authorised representative or agent** as nominated by the investor(s)

You must attach a valid authority such as Power of Attorney, guardianship order, grant of probate, appointment of bankruptcy etc. that is a certified copy. The document must be current and complete, signed by the investor or a court official and permits the authorised representative or agent to transact on behalf of the investor.

Full name of authorised representative or agent

| Role held with investor(s       | )                      |                       |   |
|---------------------------------|------------------------|-----------------------|---|
| Signature                       |                        | Date                  |   |
| l am a <b>financial adviser</b> | as nominated by the ir | Ivestor               |   |
| Name of adviser                 |                        | AFSL number           |   |
|                                 |                        |                       |   |
| Dealer group                    |                        | Name of advisory firm |   |
| Postage address                 |                        |                       |   |
| Suburb                          | State                  | Postcode Country      | 1 |
|                                 |                        |                       |   |
| Email address                   |                        | Contact no.           |   |
|                                 |                        |                       |   |

#### Financial Advice (only complete if applicable)

The investor has received personal financial product advice in relation to this investment from a licensed financial adviser and that advice is current. 

#### **Financial Adviser Declaration**

- I/We hereby declare that I/we are not a US Person as defined in the PDS/IM.
- I/We hereby declare that the investor is not a US Person as defined in the PDS/IM.
- I/We have attached the relevant CIP documents;

#### Signature

Date

## Access to information

Unless you elect otherwise, your authorised representative, agent and/or financial adviser will also be provided access to your investment information and/or receive copies of statements and transaction confirmations. By appointing an authorised representative, agent and/or financial adviser you acknowledge that you have read and agreed to the terms and conditions in the PDS/IM relating to such appointment.

- Please tick this box if you DO NOT want your authorised representative, agent and/or financial adviser to have access to information about your investment.
- Please tick this box if you DO NOT want copies of statements and transaction confirmations sent to your authorised representative, agent and/or financial adviser.
- Please tick this box if you want statements and transaction confirmations sent ONLY to your authorised representative, agent and/or financial adviser.

## SECTION 7 – FOREIGN ACCOUNT TAX COMPLIANCE ACT (FATCA), COMMON REPORTING STANDARD (CRS) SELF-CERTIFICATION FORM – ALL INVESTORS MUST COMPLETE

## Sub-Section I – Individuals

Please fill this Sub-Section I only if you are an individual. If you are an entity, please fill Sub-Section II.

## 1. Are you a US tax resident (e.g. US citizen or US resident)?

Yes: provide your US Taxpayer Identification Number (TIN) and continue to question 2

| Investor 1 |  |
|------------|--|
| Investor 2 |  |

No: continue to question 2

#### 2. Are you a tax resident of any other country outside of Australia?

Yes: state each country and provide your TIN or equivalent (or Reason Code if no TIN is provided) for each jurisdiction below and skip to question 12

## Investor 1

| Country/Jurisdiction of tax residence | TIN | lf no TIN available enter Reason<br>A, B or C |
|---------------------------------------|-----|---|
| 1                                     |     |   |
| 2                                     |     |   |

## **Investor 2**

| Country/Jurisdiction of tax residence | TIN | lf no TIN available enter Reason<br>A, B or C |
|---------------------------------------|-----|---|
| 1                                     |     |   |
| 2                                     |     |   |

If more space is needed please provide details as an attachment.

No: skip to question 12

## **Reason Code:**

If TIN or equivalent is not provided, please provide reason from the following options:

- Reason A: The country/jurisdiction where the investor is resident does not issue TINs to its residents.
- Reason B: The investor is otherwise unable to obtain a TIN or equivalent number (Please explain why the investor is unable to obtain a TIN in the below table if you have selected this reason).
- Reason C: No TIN is required. (Note. Only select this reason if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction).

If Reason B has been selected above, explain why you are not required to obtain a TIN:

|            | Reason B explanation |
|------------|----------------------|
| Investor 1 |                      |
| Investor 2 |                      |

## Sub-Section II – Entities

Please fill this Sub-Section II only if you are an entity. If you are an individual, please fill Sub-Section I.

## 3. Are you an Australian complying superannuation fund?

- Yes: skip to question 12
- No: continue to question 4

## **FATCA**

## 4. Are you a US Person?

- Yes: continue to question 5
- No: skip to question 6

#### 5. Are you a Specified US Person?

Yes: provide your TIN below and skip to question 7

 $\square$ No: indicate exemption type and skip to question 7

## 6. Are you a Financial Institution for the purposes of FATCA?

Yes: provide your Global Intermediary Identification Number (GIIN)

If you do not have a GIIN, please provide your FATCA status below and then continue to question 7. If you are a sponsored entity, please provide your GIIN above and your sponsor's details below and then continue to question 7.

- Exempt Beneficial Owner, provide type below:
- Deemed-Compliant FFI (other than a Sponsored Investment Entity or a Trustee Documented Trust), provide type below:  $\square$

Non-Participating FFI, provide type below:

Sponsored Entity. Please provide the Sponsoring Entity's name and GIIN:

Trustee Documented Trust. Please provide your Trustee's name and GIIN:

 $\square$ Other, provide details:

No: continue to question 7

## CRS

#### 7. Are you a tax resident of any country outside of Australia and the US?

Yes: state each country and provide your TIN or equivalent (or Reason Code if no TIN is provided) for each jurisdiction below and continue to question 8

## Investor 1

| Country/Jurisdiction of tax residence | TIN | lf no TIN available enter Reason<br>A, B or C |
|---------------------------------------|-----|---|
| 1                                     |     |   |
| 2                                     |     |   |

## **Investor 2**

| Country/Jurisdiction of tax residence | TIN | lf no TIN available enter Reason<br>A, B or C |
|---------------------------------------|-----|---|
| 1                                     |     |   |
| 2                                     |     |   |

If more space is needed please provide details as an attachment.

## **Reason Code:**

If TIN or equivalent is not provided, please provide reason from the following options:

- Reason A: The country/jurisdiction where the investor is resident does not issue TINs to its residents.
- Reason B: The investor is otherwise unable to obtain a TIN or equivalent number (Please explain why the investor is unable to obtain a TIN in the below table if you have selected this reason).
- Reason C: No TIN is required. (Note. Only select this reason if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction).

If Reason B has been selected above, explain why you are not required to obtain a TIN:

|            | Reason B explanation |  |  |
|------------|----------------------|--|--|
| Investor 1 |                      |  |  |
| Investor 2 |                      |  |  |

No: continue to question 8

#### 8. Are you a Financial Institution for the purpose of CRS?

- Yes: specify the type of Financial Institution below and continue to question 9
  - Reporting Financial Institution
  - Non-Reporting Financial Institution:
    - Trustee Documented Trust
    - Other: please specify:

No: skip to question 10

## 9. Are you an investment entity resident in a non-participating jurisdiction for CRS purposes and managed by another financial Institution?

Yes: skip to question 11

No: skip to question 12

## **Non-Financial Entities**

| 10. | Are you | an Active | Non-Financial | Entity | (Active NFE)? |
|-----|---------|-----------|---------------|--------|---------------|
|     |         |           |               |        |               |

- Yes: specify the type of Active NFE below and skip to question 12:
  - Less than 50% of the entity's gross income from the preceding calendar year is passive income (e.g. dividends, distribution, interests, royalties and rental income) and less than 50% of its assets during the preceding calendar year are assets held for the production of passive income
  - Corporation that is regularly traded or a related entity of a regularly traded corporation

Provide name of Listed Entity:

and exchange on which traded:

Governmental Entity, International Organisation or Central Bank

Other: please specify:

No: you are a Passive Non-Financial Entity (Passive NFE). Continue to question 11

## **Controlling Persons**

#### 11. Does one or more of the following apply to you:

- Is any natural person that exercises control over you (for corporations, this would include directors or beneficial owners who ultimately own 25% or more of the share capital) a tax resident of any country outside of Australia?
- If you are a trust, is any natural person including trustee, protector, beneficiary, settlor or any other natural person exercising ultimate effective control over the trust a tax resident of any country outside of Australia?
- Where no natural person is identified as exercising control of the entity, the controlling person will be the natural person(s) who holds the position of senior managing official.

Yes. provide controlling person information below:

#### **Controlling person 1**

| Title                         | First name(s)       |                | Surn     | ame   |  |
|-------------------------------|---------------------|----------------|----------|---|--|
|                               |                     |                |          |   |  |
| Residential addre             | ess (not a PO Box/R | MB/Locked Bag) |          |   |  |
|                               |                     |                |          |   |  |
| Suburb                        | Stat                | e              | Postcode | Country                                       |  |
|                               |                     |                |          |   |  |
| Date of birth (DD/            | /MM/YYYY)           |                |          |   |  |
| Country/Jurisdic<br>residence | tion of tax         | TIN            |          | If no TIN available enter Reason<br>A, B or C |  |
| 1                             |                     |                |          |   |  |
| 2                             |                     |                |          |   |  |

## Controlling person 2

| Title                    | First name(s)      |                     | Surname           |                                  |
|--------------------------|--------------------|---------------------|-------------------|----------------------------------|
| Residential a            | ddress (not a PO E | 3ox/RMB/Locked Bag) | )                 |                                  |
| Suburb                   |                    | State               | Postcode          | Country                          |
|                          |                    |                     |                   |                                  |
| Date of birth            | (DD/MM/YYYY)       | /                   | /                 |                                  |
| Country/Jur<br>residence | isdiction of tax   | TIN                 | lf no T<br>A, B o | IN available enter Reason<br>r C |
| 1                        |                    |                     |                   |                                  |
| 2                        |                    |                     |                   |                                  |

## **Reason Code:**

If TIN or equivalent is not provided, please provide reason from the following options:

- Reason A: The country/jurisdiction where the investor is resident does not issue TINs to its residents.
- Reason B: The investor is otherwise unable to obtain a TIN or equivalent number (Please explain why the investor is unable to obtain a TIN in the below table if you have selected this reason).
- Reason C: No TIN is required. (Note. Only select this reason if the domestic law of the relevant jurisdiction does not require the collection of the TIN issued by such jurisdiction).

If Reason B has been selected above, explain why you are not required to obtain a TIN:

|            | Reason B explanation |  |
|------------|----------------------|--|
| Investor 1 |                      |  |
| Investor 2 |                      |  |

No: continue to question 12

## 12. Signature and Declaration – ALL investors must sign

□ I undertake to provide a suitably updated self-certification within 30 days of any change in circumstances which causes the information contained herein to become incorrect.

I declare the information above to be true and correct.

## **Investor 1**

#### Investor 2

| Name of individual/entity         | Name of individual/entity         |
|-----------------------------------|-----------------------------------|
|                                   |                                   |
| Name of authorised representative | Name of authorised representative |
|                                   |                                   |
| Signature                         | Signature                         |
|                                   |                                   |
|                                   |                                   |
| Date                              | Date                              |
|                                   |                                   |
|                                   |                                   |

## SECTION 8 – DECLARATIONS – ALL INVESTORS MUST COMPLETE

In most cases the information that you provide in this form will satisfy the AML/CTF Act, the US Foreign Account Tax Compliance Act (FATCA) and the Common Reporting Standard (CRS). However, in some instances the Responsible Entity may contact you to request further information. It may also be necessary for the Responsible Entity to collect information (including sensitive information) about you from third parties in order to meet its obligations under the AML/CTF Act, FATCA and CRS.

#### When you complete this Application Form you make the following declarations:

- I/We have received the PDS/IM and made this application in Australia (and/or New Zealand for those offers made in New Zealand).
- I/We have read the PDS/IM to which this Application Form applies and agree to be bound by the terms and conditions of the PDS/IM and the Constitution of the relevant Fund/Trust in which I/we have chosen to invest.
- I/we have carefully considered the features of Fund/Trust as described in the PDS (including its investment objectives, minimum suggested investment timeframe, risk level, withdrawal arrangements and investor suitability) and, after obtaining any financial and/or tax advice that I/we deemed appropriate, am/are satisfied that my/our proposed investment in the Fund/Trust is consistent with my/our investment objectives, financial circumstances and needs.\*
- I/We have considered our personal circumstances and, where appropriate, obtained investment and/or taxation
  advice.
- I/We hereby declare that I/we are not a US Person as defined in the PDS/IM.
- I/We acknowledge that (if a natural person) I am/we are 18 years of age or over and I am/we are eligible to hold units in the Fund/Trust in which I/We have chosen to invest.
- I/We acknowledge and agree that Equity Trustees has outlined in the PDS/IM provided to me/us how and where I/we can obtain a copy of the Equity Trustees Group Privacy Statement.
- I/We consent to the transfer of any of my/our personal information to external third parties including but not limited to fund administrators, fund investment manager(s) and related bodies corporate who are located outside Australia for the purpose of administering the products and services for which I/we have engaged the services of Equity Trustees or its related bodies corporate and to foreign government agencies for reporting purposes (if necessary).
- I/we hereby confirm that the personal information that I/we have provided to Equity Trustees is correct and current in every detail, and should these details change, I/we shall promptly advise Equity Trustees in writing of the change(s).
- I/We agree to provide further information or personal details to the Responsible Entity if required to meet its
  obligations under anti-money laundering and counter-terrorism legislation, US tax legislation or reporting
  legislation and acknowledge that processing of my/our application may be delayed and will be processed at the
  unit price applicable for the Business Day as at which all required information has been received and verified.
- If I/we have provided an email address, I/we consent to receive ongoing investor information including PDS/IM
  information, confirmations of transactions and additional information as applicable via email.
- I/We acknowledge that Equity Trustees does not guarantee the repayment of capital or the performance of the Fund/Trust or any particular rate of return from the Fund/Trust.
- I/We acknowledge that an investment in the Fund/Trust is not a deposit with or liability of Equity Trustees and is subject to investment risk including possible delays in repayment and loss of income or capital invested.
- I/We acknowledge that Equity Trustees is not responsible for the delays in receipt of monies caused by the postal service or the investor's bank.
- If I/we lodge a fax application request, I/we acknowledge and agree to release, discharge and agree to
  indemnify Equity Trustees from and against any and all losses, liabilities, actions, proceedings, account claims
  and demands arising from any fax application.
- If I/we have completed and lodged the relevant sections on authorised representatives, agents and/or financial
  advisers on the Application Form then I/we agree to release, discharge and indemnify Equity Trustees from and
  against any and all losses, liabilities, actions, proceedings, account claims and demands arising from Equity
  Trustees acting on the instructions of my/our authorised representatives, agents and/or financial advisers.
- If this is a joint application each of us agrees that our investment is held as joint tenants.
- I/We acknowledge and agree that where the Responsible Entity, in its sole discretion, determines that:
  - I/we are ineligible to hold units in a Fund/Trust or have provided misleading information in my/our Application Form; or
  - I/we owe any amounts to Equity Trustees, then I/we appoint the Responsible Entity as my/our agent to submit a withdrawal request on my/our behalf in respect of all or part of my/our units, as the case requires, in the Fund/Trust.
- For Wholesale Clients\* I/We acknowledge that I am/we are a Wholesale Client (as defined in Section 761G of the Corporations Act 2001 (Cth)) and are therefore eligible to hold units in the Fund/Trust.
- For New Zealand applicants\* I/we have read the terms of the offer relating to New Zealand investors, including the New Zealand warning statement.
- For New Zealand Wholesale Investors\* I/We acknowledge and agree that:
  - I/We have read the "New Zealand Wholesale Investor Fact Sheet" and PDS/IM or "New Zealand Investors: Selling Restriction" for the Fund/Trust;
  - I am/We are a Wholesale Investor and am/are therefore eligible to hold units in the Fund/Trust; and
  - I/We have not:

- Offered, sold, or transferred, and will not offer, sell, or transfer, directly or indirectly, any units in the Fund/Trust;
- Granted, issued, or transferred, and will not grant, issue, or transfer, any interests in or options over, directly or indirectly, any units in the Fund/Trust; and
- Distributed and will not distribute, directly or indirectly, the PDS/IM or any other offering materials or advertisement in relation to any offer of units in the Fund/Trust, in each case in New Zealand, other than to a person who is a Wholesale Investor; and
- I/We will notify Equity Trustees if I/we cease to be a Wholesale Investor; and
- I/We have separately provided a signed Wholesale Investor Certification located at the end of this
  Application Form.

All references to Wholesale Investor in this Declaration are a reference to Wholesale Investor in terms of clause 3(2) of Schedule 1 of the Financial Markets Conduct Act 2013 (New Zealand).

\* Disregard if not applicable.

#### \*Terms and conditions for collection of Tax File Numbers (TFN) and Australian Business Numbers (ABN)

Collection of TFN and ABN information is authorised and its use and disclosure strictly regulated by tax laws and the Privacy Act. Investors must only provide an ABN instead of a TFN when the investment is made in the course of their enterprise. You are not obliged to provide either your TFN or ABN, but if you do not provide either or claim an exemption, we are required to deduct tax from your distribution at the highest marginal tax rate plus Medicare levy to meet Australian taxation law requirements.

For more information about the use of TFNs for investments, contact the enquiries section of your local branch of the ATO. Once provided, your TFN will be applied automatically to any future investments in the Fund/Trust where formal application procedures are not required (e.g. distribution reinvestments), unless you indicate, at any time, that you do not wish to quote a TFN for a particular investment. Exempt investors should attach a copy of the certificate of exemption. For super funds or trusts list only the applicable ABN or TFN for the super fund or trust.

## When you sign this Application Form you declare that you have read, agree to and make the declarations above

#### **Investor 1**

#### Investor 2

Name of individual/entity

Capacity (e.g. Director, Secretary, Authorised signatory)

Signature

Date

Name of individual/entity

Capacity (e.g. Director, Secretary, Authorised signatory)

Signature

Date

Company Seal (if applicable)

## **SECTION 9 – AML/CTF IDENTITY VERIFICATION REQUIREMENTS**

The AML/CTF Act requires the Responsible Entity to adopt and maintain an Anti-Money Laundering and Counter-Terrorism Financing (AML/CTF) Program. The AML/CTF Program includes ongoing customer due diligence, which may require the Responsible Entity to collect further information.

- Identification documentation provided must be in the name of the investor.
- Non-English language documents must be translated by an accredited translator. Provide both the foreign language document and the accredited English translation.
- Applications made without providing this information cannot be processed until all the necessary information has been provided.
- If you are unable to provide the identification documents described please contact Equity Trustees.

#### These documents should be provided as an original or a CERTIFIED COPY of the original.

## Who can certify?

Below is an example of who can certify proof of ID documents under the AML/CTF requirements:

- Bailiff
- Bank officer with 5 or more years of continuous service
- Building society officer with 5 or more years of continuous service
- Chiropractor (licensed or registered)
- Clerk of court
- Commissioner for Affidavits
- Commissioner for Declarations
- Credit union officer with 5 or more years of continuous service
- Dentist (licensed or registered)
- Fellow of the National Tax Accountant's Association
- Finance company officer with 5 or more years of
- continuous service
- Judge of a court
- Justice of the peace
- Legal practitioner (licensed or registered)
- Magistrate
- Marriage celebrant licensed or registered under Subdivision C of Division 1 of Part IV of the Marriage Act 1961
- Master of a court
- Medical practitioner (licensed or registered)
- Member of Chartered Secretaries Australia
- Member of Engineers Australia, other than at the grade of student
- Member of the Association of Taxation and Management Accountants

## When certifying documents, the following process must be followed:

- All copied pages of original proof of ID documents must be certified and the certification must not be older than 2 years.
- The authorised individual must ensure that the original and the copy are identical; then write or stamp on the copied document "certified true copy". This must be followed by the date and signature, printed name and qualification of the authorised individual.
- In cases where an extract of a document is photocopied to verify customer ID, the authorised individual should write or stamp "certified true extract".

- Member of the Australian Defence Force with 5 or more years of continuous service
- Member of the Institute of Chartered Accountants in Australia, the Australian Society of Certified Practicing Accountants or the Institute of Public Accountants
- Member of the Parliament of the Commonwealth, a State, a Territory Legislature, or a local government authority of a State or Territory
- Minister of religion licensed or registered under Subdivision A of Division 1 of Part IV of the Marriage Act 1961
- Nurse (licensed or registered)
- Optometrist (licensed or registered)
- Permanent employee of Commonwealth, State or local government authority with at least 5 or more years of continuous service.
- Permanent employee of the Australian Postal Corporation with 5 or more years of continuous service
- Pharmacist (licensed or registered)
- Physiotherapist (licensed or registered)
- Police officer
- Psychologist (licensed or registered)
- Registrar, or Deputy Registrar, of a court
- Sheriff
- Teacher employed on a full-time basis at a school or tertiary education institution
- Veterinary surgeon (licensed or registered)

## **GROUP A – Individuals/Joint**

Each individual investor, individual trustee, beneficial owner, or individual agent or authorised representative must provide one of the following primary photographic ID:

- A current Australian driver's licence (or foreign equivalent) that includes a photo and signature.
- An Australian passport (not expired more than 2 years previously).
- A foreign passport or international travel document (must not be expired)
- An identity card issued by a State or Territory Government that includes a photo.

If you do NOT own one of the above ID documents, please provide one valid option from Column A and one valid option from Column B.

| Column A |   | Column B         |   |
|----------|---|------------------|---|
|          | Australian birth certificate.<br>Australian citizenship certificate.<br>Pension card issued by Department of Human<br>Services. | that r<br>the ir | A document issued by the Commonwealth or a<br>State or Territory within the preceding 12 months<br>that records the provision of financial benefits to<br>the individual and which contains the individual's<br>name and residential address.   |
|          |   |                  | A document issued by the Australian Taxation<br>Office within the preceding 12 months that records<br>a debt payable by the individual to the<br>Commonwealth (or by the Commonwealth to the<br>individual), which contains the individual's name<br>and residential address. Block out the TFN before<br>scanning, copying or storing this document. |
|          |   |                  | A document issued by a local government body or<br>utilities provider within the preceding 3 months<br>which records the provision of services to that<br>address or to that person (the document must<br>contain the individual's name and residential<br>address).  |
|          |   |                  | If under the age of 18, a notice that: was issued to<br>the individual by a school principal within the<br>preceding 3 months; and contains the name and<br>residential address; and records the period of time<br>that the individual attended that school.  |

## **GROUP B – Companies**

For Australian Registered Companies, provide one of the following (must clearly show the Company's full name, type (private or public) and ACN):

- A certified copy of the company's Certificate of Registration or incorporation issued by ASIC.
- A copy of information regarding the company's licence or other information held by the relevant Commonwealth, State or Territory regulatory body e.g. AFSL, RSE, ACL etc.
- A full company search issued in the previous 3 months or the company's last annual statement issued by ASIC.
- It the company is listed on an Australian securities exchange, provide details of the exchange and the ticker (issuer) code.
- If the company is a majority owned subsidiary of a company listed on an Australian securities exchange, provide details of the holding company name, its registration number e.g. ACN, the securities exchange and the ticker (issuer) code.

All of the above must clearly show the company's full name, its type (i.e. public or private) and the ACN issued by ASIC.

For Foreign Companies, provide one of the following:

- A certified copy of the company's Certificate of Registration or incorporation issued by the foreign jurisdiction(s) in which the company was incorporated, established or formed.
- A certified copy of the company's articles of association or constitution.
- A copy of a company search on the ASIC database or relevant foreign registration body.
- A copy of the last annual statement issued by the company regulator.

All of the above must clearly show the company's full name, its type (i.e. public or private) and the ARBN issued by ASIC, or the identification number issued to the company by the foreign regulator.

## In addition, please provide verification documents for each beneficial owner or controlling person (senior managing official and shareholder) as listed under Group A.

A beneficial owner of a company is any person entitled (either directly or indirectly) to exercise 25% or more of the voting rights, including a power of veto, or who holds the position of senior managing official (or equivalent) and is thus the controlling person.

## **GROUP C – Trusts**

For a Registered Managed Investment Scheme, Government Superannuation Fund or a trust registered with the Australian Charities and Not-for-Profit Commission (ACNC), or a regulated, complying Superannuation Fund, retirement or pension fund (including a self-managed super fund), provide one of the following:

- A copy of the company search of the relevant regulator's website e.g. APRA, ASIC or ATO.
- A copy or relevant extract of the legislation establishing the government superannuation fund sourced from a government website.
- A copy from the ACNC of information registered about the trust as a charity
- Annual report or audited financial statements.
- A certified copy of a notice issued by the ATO within the previous 12 months.
- A certified copy of an extract of the Trust Deed (i.e. cover page and signing page and first two pages that describes the trust, its purpose, appointer details and settlor details etc.)

For all other Unregulated trust (including a Foreign trust), provide the following:

A certified copy of an extract of the Trust Deed (i.e. cover page and signing page and first two pages that describes the trust, its purpose, appointer details and settlor details etc.)

If the trustee is an individual, please also provide verification documents for one trustee as listed under Group A.

If the trustee is a company, please also provide verification documents for a company as listed under Group B.

## **GROUP D – Authorised Representatives and Agents**

In addition to the above entity groups:

If you are an **Individual Authorised Representative or Agent** – please also provide the identification documents listed under Group A.

If you are a **Corporate Authorised Representative or Agent** – please also provide the identification documents listed under Group B.

All Authorised Representatives and Agents must also provide a certified copy of their authority to act for the investor e.g. the POA, guardianship order, Executor or Administrator of a deceased estate, authority granted to a bankruptcy trustee, authority granted to the State or Public Trustee etc.

## **SECTION 10 – GLOSSARY**

Custodian - means a company that:

- a) is acting in the capacity of a trustee; and
- b) is providing a custodial or depository service of the kind described in item 46 of table 1 in subsection 6(2) of the Anti-Money Laundering and Counter-Terrorism Financing Act 2006 (AML/CTF Act); and
- c) either:
  - i. holds an Australian financial services licence authorising it to provide custodial or depository services under the Corporations Act 2001; or
  - ii. is exempt under the Corporations Act 2001 from the requirement to hold such a licence; and
- d) either:
  - i. satisfies one of the 'geographical link' tests in subsection 6(6) of the AML/CTF Act; or
  - ii. has certified in writing to the relevant reporting entity that its name and enrolment details are entered on the Reporting Entities Roll; and
- e) has certified in writing to the relevant reporting entity that it has carried out all applicable customer identification procedures and ongoing customer due diligence requirements in accordance with Chapter 15 of the AML/CTF Rules in relation to its underlying customers prior to, or at the time of, becoming a customer of the reporting entity.